

# United States Special Operations Command



**Kelly Stratton-Feix**  
Technology & Industry Liaison Officer

**Technology & Industry  
Liaison Office**



# Mission

- Communicate, Collaborate and Connect industry capabilities, ideas and solutions to command capability areas of interest
- Receive and coordinate Unsolicited Proposals
- Receive and coordinate Cooperative Research And Development Agreements
- Plan, coordinate and conduct Special Operations Forces Industry Conference

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Liaison Office**



# Communicate



JORDAN

UNITED STATES SPECIAL OPERATIONS COMMAND  
**USSOCOM**

SOCOM | Acquisition Executive | F10 | Program Executive Offices | Direct Programs | Directorates | Other Office

**Special Operations Research, Development, and Acquisition Center**  
*Providing Rapid and Tailored Acquisition, Technology and Logistics Support to SOF Operations*

<b>Inventory</b> List of Contracts	<b>Business Partner</b> Network	<b>Submit Your Idea</b>	<b>Programs</b>	<b>Business Opportunities</b>

Operating Events | Resource Links | Visiting SOCOM | Contracting Offices | Contact SOCOM | Accessibility Statement  
Headquarters, United States Special Operations Command, 7701 Tampa Point Boulevard, MacDill Air Force Base, Florida 33621

# Technology & Industry Liaison Office



# Collaborate

- Industry
- Academia
- Labs
- Individuals

Submission  
via TILO  
portal

SO-peculiar,  
addresses  
technology  
interest  
areas

TILO review of  
information  
and  
initial contact

TILO overview of  
collaboration and  
archiving of  
capabilities

Events  
conducted,  
feedback  
provided

Collaborate  
and broker  
information  
within  
command

Subject matter expert  
review, feedback to  
industry and brokering  
of capabilities

Submit Your Ideas @ [www.socom.mil/sordac](http://www.socom.mil/sordac)

## Technology & Industry Liaison Office



# Connect



• Events Held: 182

• Personnel Attending  
Events: 803

• Industry Visits to  
AE/DDAE: 76

• Total Ideas Submitted:  
539

\* 1-3 Qtr FY10



## Technology & Industry Liaison Office



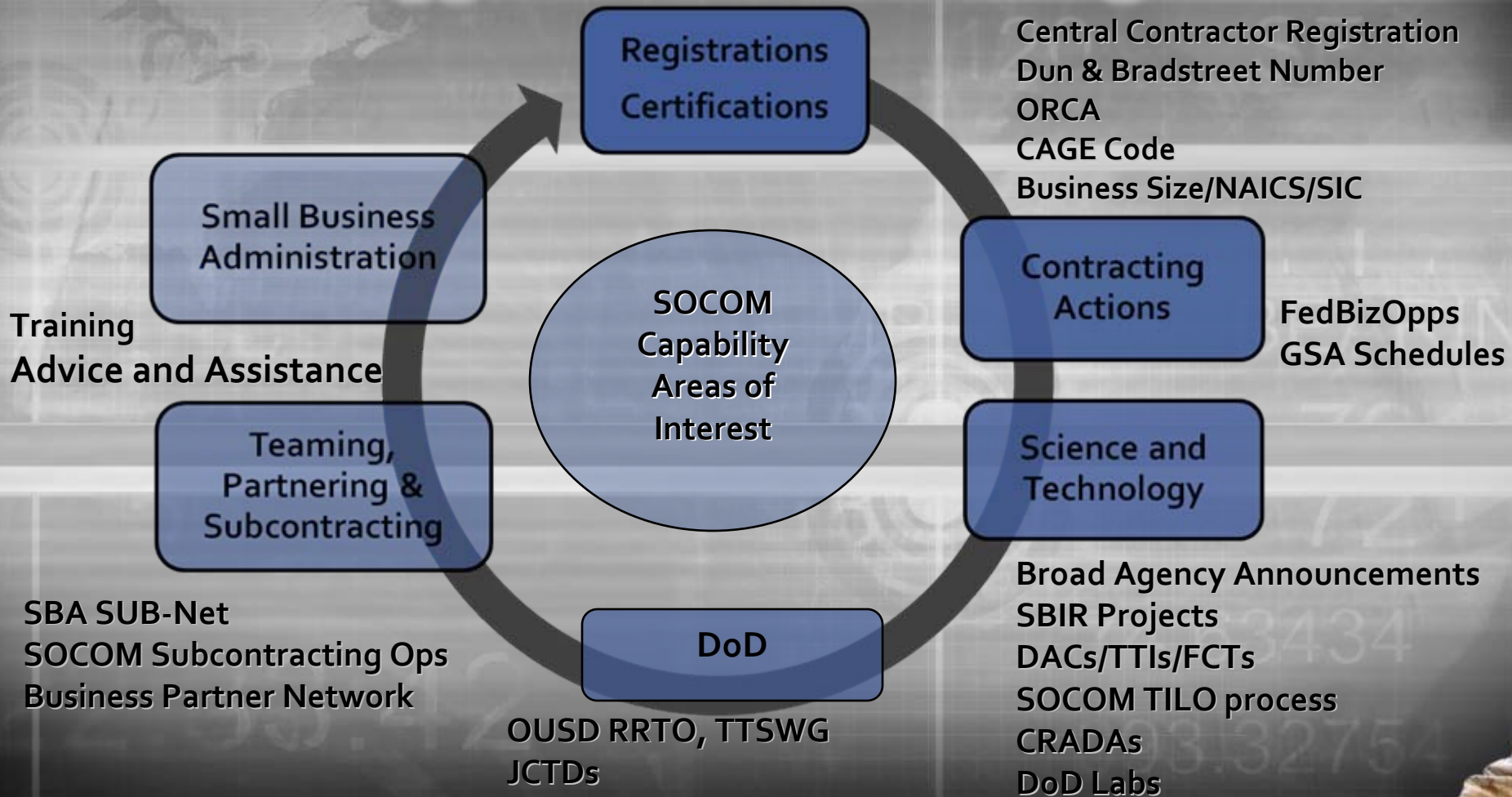
# Process Benefits

- SOCOM receives targeted information to technology areas of interest
- Industry capabilities are brokered by subject matter experts within the command
- Briefed capabilities will get TILO feedback
- All contractors go through same process
- Briefing material and all contact information retained by TILO for future use/collaboration

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# Business Opportunities Roadmap



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[www.socom.mil/sordac](http://www.socom.mil/sordac)



UNITED STATES SPECIAL OPERATIONS COMMAND  
**USSOCOM**

SOCOM | Acquisition Executive | **TILO** | Program Executive Offices | Direct Programs | Directorates | Other Office  
| Capability Areas of Interest | Business Partner Network | TILO Review Process | CRADA | TILO News | Privacy Policy

## Technical Industrial Liaison Office

Communicating, collaborating, and connecting with industry to get the right capabilities to our SOF Warfighters.



<b>Capability Areas of Interest</b>  <p>What Is A Capability of Interest?</p>	<b>Business Partner Network</b>  <p>Click Here to Learn More About the Business Partner Network...</p>	<b>Submit Your Idea</b>  <p>Submit Your Idea</p>	<b>TILO Review Process</b>  <p>Capability submission via TILO portal SO-peculiar, innovative, addresses technology interest areas Click Here to Read More About the TILO Review Process...</p>	<b>CRADA</b>  <p>To Learn More About CRADA Click Here...</p>
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# Technology & Industry Liaison Office



# TILO Staff

Contact [TILO@socom.mil](mailto:TILO@socom.mil), 813-826-9482

- Karin Fones, Program Support Specialist
- Eileen Ramsey, Ctr, Program Support Specialist
- Julie Niehoff, Ctr, Communications Specialist

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