



<b>STATE TO STATE COMPARISONS 2017</b>			
		NH	LA
			
<b>TAXES</b>			
	Corporate Income Tax Rate	8.2% *	8.00%
	Apportionment Formula		
	Property Factor	25%	25%
	Payroll Factor	25%	25%
	Sales Factor	50%	50%
	Throwback Rule	Yes	No
	NOL Deductions		
	Carryback (Years)	0	3
	Carryforward (Years)	10	15
	LLCs Recognized	No	Yes
	S-corps Recognized	No	No
	Sales Tax & Use Tax %	None	4
	Internet Sales Tax	None	4
	Tax Exemptions		
	Manufacturing Machinery	No Tax	Taxable
	Office Equipment	No Tax	Taxable
	Custom Software	No Tax	Exempt
	Modified Canned Software	No Tax	Exempt
	Tangible Personal Property	No Tax	Taxable
	Sales & Use - Weighted Average of County & City Rates	No Tax	4.89%
	Top Personal Income Tax %	0%	3.9%
	Professional Services Tax	N	N
	Estate, inheritance/gift taxes beyond fed. Pick-up tax.	N	N
	Motor Fuel Tax, 11	0.196	0.200
	Property Tax		
	On Land & Buildings, as share of personal income	5	2
	Telecommunications Tax %		
	State/Local SalesTax	0.00	9.00
	State/Local Wireless Rate	8.17	7.35
	Workers Compensation Premium Index Rate	2	2
	Unemployment Insurance Tax % (New Employers), 16	2.70	N/A
	Unemployment Insurance Time Period to Qualify for Experience Rating	0.05	0.10
	Unemployment Insurance Tax Wage Bases, 16	14,000	7,700
	Unemployment Insurance Tax/ Per Employee, 16	308	N/A
	Unemployment Insurance Number of Benefit Weeks	26	26
	State Trust Fund negative loan balance to Federal Gov. (April, 2015)	0.00	0.00
	Gasoline Excise Tax (cents per gallon)	22.2	20.0
	Diesel Excise Tax (cents per gallon)	22.2	20.0
	Tobacco Excise Tax (cents per pack of 20)	1.8	1.1
	State Taxes as Percentage of Personal Income	0	0
	Small Business Tax Index: 2014 (1= Best 50= Worst)	18	21
	Tax Climate Index (U.S. Tax foundation), 2017 Overall Ranking (1= Best 50= Worst)	7	41
<b>FINANCIAL &amp; GOVERNMENT COMPARISONS</b>			
	Tax burden - State/Local, % of Income 2017	6.7%	8.3%
	State Government Tax Revenue, 2015 (in thousands)	\$2,487,737	\$9,718,755
	Per Capita State Government Tax Collections, 2015	\$1,720	\$2,085
	State Cash Solvency Index FY 2014	-1.42	-0.43
	State Long-Run Solvency FY 2014	-0.50	-0.81
	Public Sector Pensions-% funded 2013	57%	58%
	Per Capita State Government Debt Outstanding, 2013	\$6,626	\$4,029
	Gross Domestic Product by State, 2014 (% change)	\$0	\$0
	State Government Bond Rating 2014	Aa1/AA	Aa2/AA
	State Credit Quality Ranking (April 16, Conning Group- 1-strongest 50-weakest)	22	45
	Cost of Living Index, Third Quarter 2016	11700.0%	9480.0%
	Number of Bureaucrats , 2013	87201.00	289360.00
	Legal Liability- Lawsuit Climate (1=Best; 50=worst) , 2015	5	49
	% of State + Local Spending, as Measured by the GDP, 92-00 inflation over same period was 16.4%	22.4	36.3
	Growth in Disposable Income (1960-2010) (1-Highest - 50 Lowest)	4	3
	Median Household Income (2014 Rankings) (1-Highest 50-Lowest)	2	47
	Personal Income Per Capita (2015 Rankings) (1-Highest 50-Lowest)	8	30
	State Corruption Ranking, 2015 (1=Least corrupt; 51= Most corrupt)	34	41
	2016 Forbes Best States for Business (1=Best, 50=Worst)	36	40
	Millionaires, Per Capita 2015, (1= Highest, 50=Lowest)	7	39
	Average Yearly Legislative Salaries	\$100	\$16,800
	Freedom Ranking- Fiscal, Regulatory, Personal (1=best 50=worst)	1	34
<b>ENERGY &amp; ENVIRONMENT</b>			
	Electricity, August 2016, (Cents Per Kil Hr.)	18.2	9.4
	Electricity Net Generated Renewable Sources in 2010 (Thousand Megawattshours)	2,710	3,577
	Natural Gas, 2015 (Dollars Per Thousand Cubit Feet)	16.18	10.91
	Coal, Av. Sales Price, \$ Per Short Ton, 2015	N/A	W
	Business Energy Cost-Index 2012 (1.66-Lowest and 4.69-Highest)	2.50	1.67
	Energy Consumption, 2015 (Trillions BTU)	305.2	4,258.9
	Total Pollution Released in 2015	471,294	140,492,352
	Total Air Emissions in 2015	322,928	51,679,957
<b>REAL ESTATE</b>			

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		<b>NH</b>	<b>LA</b>
Office, Class A, average PSF (largest City) April 2015		\$12.00 - \$19.00	\$16.00 - \$20.00
Industrial flex, average cost PSF (largest City)		\$7.00 - \$10.00	\$9.00 - \$10.00
New construction, manufacturing, 24 ft. clear 25k to 50k, average cost PSF		\$115.00 - \$125.00	N/A
<b>LABOR</b>			
Right to Work State		N	Y
Average Annual Pay, 2015		\$53,138	\$46,297
Average Hourly Earnings For Production Workers, 2015		\$19.74	\$22.07
Percent Change in Average Annual Pay: 2014 to 2015		2.6	1.1
Civilian Labor Force in Sept 2016		757,233	2,132,984
Workers' Compensation Benefit Payments, 2013		\$214,560	\$870,086
Nonfarm Employees in Manufacturing, January 2015 (in thousands)		67200.0	150200.0
Nonfarm Employees in Government, January 2015 (in thousands)		89600.0	325900.0
2014, Occupational Injuries-Fatal (preliminary)		17.0	120.0
<b>EDUCATION</b>			
Critical Reading SAT Score, 2014		524	561
Math SAT Score, 2014		530	556
Writing SAT Score, 2014		512	550
% of Students Taking SAT Exam, 2014		70.0	5.0
Reading NAEP Score, 2015, Grade 4		232	216
Reading NAEP Score, 2015, Grade 8		275	255
Math NAEP Score, 2015, Grade 4		249	234

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Math NAEP Score, 2015, Grade 8			294	268
Projected High School Graduates 2016			13,530	35,050
Projected High School Student who receive no diploma, 2011			3,808	21,744
Public Elementary/Secondary Expenditures per pupil, 2013			\$15,394.00	\$10,310.00
% of Population Graduated from High School in 2015			87.3	73.5
% of Population With a Bachelor's Degree or More, 2012			34.6	22.0
% of Population With a Advanced Degree or More, 2012			12.6	7.5
Pupil-Teacher Ratio in Public Elementary and Secondary Schools in 2012			12.8	14.5
Average Salary of Public School Teachers in 2012/13			\$55,599	\$51,381
Number of Public Libraries, 2010			233	340
Internet Terminals in Public Libraries 2013			1417.00	5198.00
Number of Institutions of Higher Education, 2013			43	174
Number of Charters Schools, 2013/14			19	117
<b>DEMOGRAPHICS</b>				
Net Migration 2014 - 2015			1,077	915
Median Age 2015			42.8	36.4
% Of Population 25 to 44 Years Old, 2012			24.0	26.3
% Change in Population 2012 to 2013			0.1	0.5
Poverty Rate, 2014			8.2	19.6
% of Public Aid Recipients 2013 (SNAP Participation Rates)			8.6	17.2
% Births to Unmarried Women in 2012			35.0	53.0
<b>CRIME</b>				
Murders in 2015			14	481
Violent Crimes/100,000 Population, 2015			199.3	539.7
Property Crimes, 2015			23,229	156,629
Motor Vehicle Thefts in 2015			891	9,741
Aggravated Assault Rate per 100,000 in 2015			94.7	373.7
Crime Rate, 2015			95.7	3883.2
<b>HEALTH INSURANCE</b>				
Average Family Premium per Employee Paid by Employer 2014			\$18,126	\$15,928
Average Monthly Premiums per Person - Individual Market 2014			\$302.32	\$249.20
Hospital Adjusted Expenses per Inpatient Day 2014			\$2,476	\$1,770
Retail Prescription Drugs Filled per Captia 2015			15.5	14.5
Broker Compensation by Health Insurance Market - Small Group 2013			\$17.53	\$28.15
<b>HEALTH</b>				
Healthiest States (1=best; 50=worst), 2017			5	47
Health Mandates 2012			38.0	51.0
Infant Mortality /1000 Live Births, 2015			4.9	8.4
% of Persons Not Covered by Health Insurance, 2014 of U.S.			10.9	16.6
Physicians, 2013			4,815	14,528
Deaths by Accident, 2013			619	2,333
Deaths by Drug Overdose (per 100,000 pop. 2015) 1=lowest 50=highest			33	31
Estimated New Cases of Cancer - 2016			8,680	25,070
Estimated Cancer Deaths Combined - 2016			2770	9110
Bioterrorism Preparedness Score, 2012			7	6
Potential # of illness during a severe Pandemic			389,000	1,339,000
Potential # of deaths during a severe Pandemic			10,000	35,000
Health Security Preparedness - 2015 (0-10 rank - 10 most prepared - 6.1+ is above average)			7.3	5.6
% of Adults with Asthma - 2011			16.7	12.3
% of Adults with Diabetes - 2015			9.1	11.3
Fat Index Rank, 2015 (1 = most fat 50 = least fat)			37	4
% of Children Overweight - 2011			26.0	39.8
% of Adults with Hypertension - 2011			26.1	32.5
Infectious Disease, Percentage of Population, 2010			6	24
Human West Nile Cases - 2015			0	43
Zika Virus Cases, as of April 13, 2016			2	4
<b>COST OF LIVING, (LARGEST METRO AREA IN EACH STATE, 3rd Quarter)</b>				
Average Median Apartment Rent, based on 2br, 2017			\$1,350	\$950
Average Listing Home Price, Feb 2017			\$280,699	\$226,065
Average "Check Engine" Light Repair Cost (Parts & Labor)			\$328	\$381
Gasoline/Gallon 8/2017			\$2.30	\$2.14
Doctor Visit			\$149.18	\$109.50
Average Auto Insurance Premium, 2016			\$941.00	\$1,842.00
<b>Food</b>				
Ground Beef (state capital)			\$3.76	\$4.97
Chicken Breast per pound (major city)			\$4.00	\$2.64
Milk (state capital)			\$3.50	\$4.51
Dozen Eggs (state capital)			\$2.95	\$2.69
Bread (state capital)			\$2.58	\$2.25
<b>QUALITY OF LIFE: CHILD WELL - BEING</b>				
Overall State Ranking, 2016			4	48
Births of Low Birth weight as a percent of all Births in 2014			6.9	10.5
Child Death Rates (deaths per 100,000 ) 2014			13	24
Teen Deaths Rate by Accident, Homicide, and Suicide (deaths per 100,000), 2014			26	53.0
Total Teen Birth (rate per 1,000 females ages 15-19), 2014			11.0	35.8
% of Teens Who Are High School Dropouts, 2014			2%	6%
% of Teens Not Attending School and Not Working , 2014			5%	11%

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% of Children Whose Parents Lack Secure Employment, 2014		24%	34%
% of Children in Poverty , 2014		13%	28%
% of Families with Children Headed by Single Parent, 2014		31%	47%
Drug Overdose Deaths - % change from 2014-2015		30.9	12.4
Registered Sex Offenders Per Capita June 2016		206	200

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<b>SOCIAL CAPITAL</b>				
	Lifestyles: Hours volunteered Last Year per Resident 2014		32.5	18.3
	Donates to Charity (percent)		57.7%	38.9%
	Attended Public Meetings (percent)		9.7%	5.9%
	Active in Neighborhood (percent)		9.7%	6.9%
	Civic and Social Organizations per 1000 pop, 1977-1992 (from FICA)		0.25	0.08
	Mean President Turnout 2012		71%	61%
	Av. Charitable Giving per IRS Tax Filers, 2013		\$890	\$1,066
	Residents who volunteer 2015 (rank)		19	50
<b>GEOGRAPHY</b>				
	Total Area of States in Square Miles		9,349	52,378
	Highest Point of Elevation in Feet		6,288	535
	% of Days that are Sunny		44	64
	Hazardous Weather Fatalities in 2016		1	21
	# of Deaths by Lighting Strikes from 2007-2016		0	10
	# of Earthquakes by State from 2010-2015		1	1
	# of Tornadoes, in 2016		2	31
<b>HOUSING</b>				
	New Housing Units Authorized in 2016		3,607	14,678
	Homeownership Rate, 2015		71.6	63.3
	% Change in House Prices: 2015 to 2016		3.5	2.5
	% Change in Existing Home Sales: 2012 to 2016		17.8	18.9
<b>POPULATION</b>				
	Population in 2017		1,335,832	4,714,192
	Population 18 to 24 Year Old in 2015		129,025	455,796
	Population 25 to 44 Years Old in 2015		311,207	1,246,888
	Average Family Size in 2015		3.01	3.30
	% of Eligible Voters Reported Registered, 2014		68.3%	71.7%
	# of State Legislators, 2016		424	144
<b>TRIVIA FACTS</b>				
	State Nickname		Granite State	Pelican State
	State Capital		Concord	Baton Rouge
	Governor - Apr. 2017		Chris Sununu ( R )	John Bel Edwards ( D )
	State Song		Old New Hampshire	Give Me Louisiana
	State Flower		Purple Lilac	Magnolia
	State Tree		White Birch	Cypress
	State Bird		Purple Finch	Eastern Brown Pelican
	State Motos		Live Free or Die	Union, justice, and confidence
<b>COOLNESS FACTORS - NH</b>				
	Top 10 Up and Coming US Cities for Tech Jobs, July 2015 - Zip Recruiter		#8 Manchester/Nashua (#1 Austin TX, #10 Eugene OR)	
	Best Cities to Raise Children, 2012 - Kiplinger Personal Finance		#2 Manchester/Nashua #1 New Hampshire	
	Strongest State in the Union - 2016 - Politico		(#2 Minnesota, #10 Hawaii)	
	America's Top 10 Smartest Cities 2014 - WalletHub		#5 Manchester/Nashua (#1 Ann Harbor MI, #10 Boston MA)	
	Voters' Choice for New Monopoly Board City, 2015 - Hasbro, Inc.		#1 Portsmouth	
	America's 11 Happiest Seacoast Towns, 2015 - Coastal Living Magazine		#9 Portsmouth (#1 South Port NC, #11 Corona de Mar)	
	11 Coolest Road Trips in the US, 2014 - BuzzFeed.com		#8 Portsmouth (#1 Asheville NC, #11 Santa Cruz CA)	
	America's Most Beautiful Town Squares, 2014 - Travel + Leisure		#5 Portsmouth	
	Top Small Business Friendly States, 2015 - Thumbtack.com		Grade A+ (Connecticut D, California F grades)	
	10 Best Cities for Small Business in the US, 2015 - Thumbtack.com		#1 Manchester ( #2 Dallas, #10 San Antonio Texas)	
	Best State Capitals to Live in, 2016 - SmartAsset.com		#8 Concord (#1 Montpelier VT, #10 Boise ID)	
	Top 10 High-Tech Density, 2016 - BloombergInnovation Index		#4 New Hampshire (#1 Massachusetts, #2 California, #10 Minnesota)	
	Happiest State in New England, 2016 - Wallet Hub		#1 New Hampshire	

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	Happiest State in the U.S., 2016 - Wallet Hub	#11 New Hampshire (#1 Utah, #51 West Virginia)	
	Most Free States, 2016 - Freedom in 50 States.org	#1 New Hampshire (#2 Oklahoma, #50 New York)	
	Best States for Families to Live a Richer Life, 2016 - Gobankingrates.org	#1 New Hampshire (#2 North Dakota, #50 California)	
	<b>Last Updates</b>	<b>8/11/2017</b>	<b>8/11/2017</b>
	* In 2018 New Hampshire's business profit tax will be reduced from 8.2% to 7.9% if tax revenue collected for unrestricted general and education trust fund revenues reach \$4.64 billion or more during the 2018 biennium.		
All information is from sources deemed reliable and is provided subject to errors, omissions and modifications.			