



STATE TO STATE COMPARISONS 2017			
		NH	MO
			
TAXES			
Corporate Income Tax Rate		8.2% *	6.3%
Apportionment Formula			
Property Factor		25%	33%
Payroll Factor		25%	33%
Sales Factor		50%	33%
Throwback Rule		Yes	Yes
NOL Deductions			
Carryback (Years)		0	2
Carryforward (Years)		10	20
LLCs Recognized		No	Yes
S-corps Recognized		No	Yes
Sales Tax & Use Tax %		None	4.225
Internet Sales Tax		None	4.2
Tax Exemptions			
Manufacturing Machinery		No Tax	Exempt
Office Equipment		No Tax	Taxable
Custom Software		No Tax	Exempt
Modified Canned Software		No Tax	Taxable
Tangible Personal Property		No Tax	Taxable
Sales & Use - Weighted Average of County & City Rates		No Tax	3.36%
Top Personal Income Tax %		0%	6.0
Professional Services Tax		N	N
Estate, inheritance/gift taxes beyond fed. Pick-up tax.		N	N
Motor Fuel Tax, 11		0.196	0.173
Property Tax			
On Land & Buildings, as share of personal income		5.496	2.557
Telecommunications Tax %			
State/Local SalesTax		0.00	8.08
State/Local Wireless Rate		8.17	14.58
Workers Compensation Premium Index Rate		2.18	1.98
Unemployment Insurance Tax % (New Employers), 16		2.70	3.51
Unemployment Insurance Time Period to Qualify for Experience Rating		0.05	0.00
Unemployment Insurance Tax Wage Bases, 16		\$14,000	\$13,000
Unemployment Insurance Tax/ Per Employee, 16		\$308	\$456
Unemployment Insurance Number of Benefit Weeks		26	8 to 20
State Trust Fund negative loan balance to Federal Gov. (April, 2015)		0.00	0.00
Gasoline Excise Tax (cents per gallon)		22.2	17.0
Diesel Excise Tax (cents per gallon)		22.2	17.0
Tobacco Excise Tax (cents per pack of 20)		1.8	0.2
State Taxes as Percentage of Personal Income		8.0%	9.0%
Small Business Tax Index: 2014 (1= Best 50= Worst)		18	23
Tax Climate Index (U.S. Tax foundation), 2017 Overall Ranking (1= Best 50= Worst)		7	15
FINANCIAL & GOVERNMENT COMPARISONS			
Tax burden - State/Local, % of Income 2017		6.7%	7.8%
State Government Tax Revenue, 2015 (in thousands)		\$2,487,737	\$11,956,143
Per Capita State Government Tax Collections, 2015		\$1,720	\$1,854
State Cash Solvency Index FY 2014		-1.42	0.60
State Long-Run Solvency FY 2014		-0.50	0.44
Public Sector Pensions-% funded 2013		57%	77%
Per Capita State Government Debt Outstanding, 2013		\$6,626	\$3,200
Gross Domestic Product by State, 2014 (% change)		\$0	\$0
State Government Bond Rating 2014		Aa1/AA	Aaa/AAA
State Credit Quality Ranking (April 16, Conning Group- 1-strongest 50-weakest)		22	26
Cost of Living Index, Third Quarter 2016		11700.0%	9040.0%
Number of Bureaucrats , 2013		87201.00	376554.00
Legal Liability- Lawsuit Climate (1=Best; 50=worst) , 2015		5	42
% of State + Local Spending, as Measured by the GDP, 92-00 inflation over same period was 16.4%		22.40	52.70
Growth in Disposable Income (1960-2010) (1-Highest - 50 Lowest)		4	3
Median Household Income (2014 Rankings) (1-Highest 50-Lowest)		2	22
Personal Income Per Capita (2015 Rankings) (1-Highest 50-Lowest)		8	32
State Corruption Ranking, 2015 (1=Least corrupt; 51= Most corrupt)		34	26
2016 Forbes Best States for Business (1=Best, 50=Worst)		36	25
Millionaires, Per Capita 2015, (1= Highest, 50=Lowest)		7	38
Average Yearly Legislative Salaries		\$100	\$35,915
Freedom Ranking- Fiscal, Regulatory, Personal (1=best 50=worst)		1	18
ENERGY & ENVIRONMENT			
Electricity, August 2016, (Cents Per Kil Hr.)		18.2	12.4
Electricity Net Generated Renewable Sources in 2010 (Thousand Megawattshours)		2,710	2,527
Natural Gas, 2015 (Dollars Per Thousand Cubit Feet)		\$16.18	\$11.60
Coal, Av. Sales Price, \$ Per Short Ton, 2015		N/A	W
Business Energy Cost-Index 2012 (1.66-Lowest and 4.69-Highest)		2.50	1.70
Energy Consumption, 2015 (Trillions BTU)		305.2	1,826.8
Total Pollution Released in 2015		471,294	75,491,117
Total Air Emissions in 2015		322,928	10,302,809
REAL ESTATE			
Office, Class A, average PSF (largest City) April 2015		\$12.00 - \$19.00	\$18.00 - \$22.00

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	Industrial flex, average cost PSF (largest City)		\$7.00 - \$10.00	\$6.95 - \$8.95
	New construction, manufacturing, 24 ft. clear			
	25k to 50k, average cost PSF		\$115.00 - \$125.00	N/A
LABOR				
	Right to Work State		N	N
	Average Annual Pay, 2015		\$53,138	\$46,003
	Average Hourly Earnings For Production Workers, 2015		\$19.74	\$19.62
	Percent Change in Average Annual Pay: 2014 to 2015		2.6	2.9
	Civilian Labor Force in Sept 2016		757,233	3,130,428
	Workers' Compensation Benefit Payments, 2013		\$214,560	\$873,946
	Nonfarm Employees in Manufacturing, January 2015 (in thousands)		67,200	259,200
	Nonfarm Employees in Government, January 2015 (in thousands)		89,600	434,000
	2014, Occupational Injuries-Fatal (preliminary)		17	106
EDUCATION				
	Critical Reading SAT Score, 2014		524	595
	Math SAT Score, 2014		530	597
	Writing SAT Score, 2014		512	579
	% of Students Taking SAT Exam, 2014		70.0	4.0
	Reading NAEP Score, 2015, Grade 4		232	223
	Reading NAEP Score, 2015, Grade 8		275	267
	Math NAEP Score, 2015, Grade 4		249	239
	Math NAEP Score, 2015, Grade 8		294	281
	Projected High School Graduates 2016		13,530	61,740
	Projected High School Student who receive no diploma, 2011		3,808	17,962
	Public Elementary/Secondary Expenditures per pupil, 2013		\$15,394.00	\$10,093.00

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% of Population Graduated from High School in 2015		87.3	85.7
% of Population With a Bachelor's Degree or More, 2012		34.6	26.4
% of Population With a Advanced Degree or More, 2012		12.6	9.7
Pupil-Teacher Ratio in Public Elementary and Secondary Schools in 2012		12.8	13.8
Average Salary of Public School Teachers in 2012/13		\$55,599	\$47,517
Number of Public Libraries, 2010		233	362
Internet Terminals in Public Libraries 2013		1,417	4,906
Number of Institutions of Higher Education, 2013		43	242
Number of Charters Schools, 2013/14		19	38
DEMOGRAPHICS			
Net Migration 2014 - 2015		1,077	1,466
Median Age 2015		42.8	38.4
% Of Population 25 to 44 Years Old, 2012		24.0	25.3
% Change in Population 2012 to 2013		0.1	0.3
Poverty Rate, 2014		8.2	14.8
% of Public Aid Recipients 2013 (SNAP Participation Rates)		8.6	13.7
% Births to Unmarried Women in 2012		35.0	40.0
CRIME			
Murders in 2015		14	502
Violent Crimes/100,000 Population, 2015		199.3	497.4
Property Crimes, 2015		23,229	173,642
Motor Vehicle Thefts in 2015		891	16,999
Aggravated Assault Rate per 100,000 in 2015		116	342.4
Crime Rate, 2015		1932.6	3340.2
HEALTH INSURANCE			
Average Family Premium per Employee Paid by Employer 2014		\$18,126	\$15,493
Average Monthly Premiums per Person - Individual Market 2014		\$302.32	\$195.11
Hospital Adjusted Expenses per Inpatient Day 2014		\$2,476	\$2,173
Retail Prescription Drugs Filled per Capita 2015		15.5	12.2
Broker Compensation by Health Insurance Market - Small Group 2013		\$17.53	\$17.26
HEALTH			
Healthiest States (1=best; 50=worst), 2017		5	42
Health Mandates 2012		38	64.0
Infant Mortality /1000 Live Births, 2015		4.9	6.6
% of Persons Not Covered by Health Insurance, 2014 of U.S.		10.9	13.5
Physicians, 2013		4815	17,693
Deaths by Accident, 2013		619	2,981
Deaths by Drug Overdose (per 100,000 pop. 2015) 1=lowest 50=highest		33	38
Estimated New Cases of Cancer - 2016		8680	34270
Estimated Cancer Deaths Combined - 2016		2770	12970
Current Cigarette use, Percentage of Population, 2015		17.5	20.6
Bioterrorism Preparedness Score, 2012		7	6
Potential # of illness during a severe Pandemic		389,000	1,717,000
Potential # of deaths during a severe Pandemic		10,000	47,000
Health Security Preparedness - 2015 (0-10 rank - 10 most prepared - 6.1+ is above average)		7.3	6.8
% of Adults with Asthma - 2011		16.7	15.7
% of Adults with Diabetes - 2015		9.1	11.1
Fat Index Rank, 2015 (1 = most fat 50 = least fat)		37	20
% of Children Overweight - 2011		26.0	28.4
% of Adults with Hypertension - 2011		26.1	29.1
Infectious Disease, Percentage of Population, 2010		6	10
Human West Nile Cases - 2015		0	29
Zika Virus Cases, as of April 13, 2016		2	2
COST OF LIVING, (LARGEST METRO AREA IN EACH STATE, 3rd Quarter)			
Average Median Apartment Rent, based on 2br, 2017		\$1,350	\$780
Average Listing Home Price, Feb 2017		\$280,699	\$175,880
Average "Check Engine" Light Repair Cost (Parts & Labor)		\$328	\$369
Gasoline/Gallon 8/2017		\$2.30	\$2.17
Doctor Visit		\$149.18	\$98.56
Average Auto Insurance Premium, 2016		\$941.00	\$1,056.00
Food			
Ground Beef (state capital)		\$3.76	\$5.69
Chicken Breast per pound (major city)		\$4.00	\$3.42
Milk (state capital)		\$3.50	\$3.12
Dozen Eggs (state capital)		\$2.95	\$2.83
Bread (state capital)		\$2.58	\$2.13
QUALITY OF LIFE: CHILD WELL - BEING			
Overall State Ranking, 2016		4	28
Births of Low Birth weight as a percent of all Births in 2014		6.9	8.2
Child Death Rates (deaths per 100,000) 2014		13	19
Teen Deaths Rate by Accident, Homicide, and Suicide (deaths per 100,000), 2014		26	44
Total Teen Birth (rate per 1,000 females ages 15-19), 2014		11.0	27.2
% of Teens Who Are High School Dropouts, 2014		2%	4%
% of Teens Not Attending School and Not Working , 2014		5%	7%
% of Children Whose Parents Lack Secure Employment, 2014		24%	30%
% of Children in Poverty , 2014		13%	21%
% of Families with Children Headed by Single Parent, 2014		31%	35%
Drug Overdose Deaths - % change from 2014-2015		30.9	-1.6

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Registered Sex Offenders Per Capita June 2016		206	246

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SOCIAL CAPITAL		
Lifestyles: Hours volunteered Last Year per Resident 2014	32.5	32.3
Donates to Charity (percent)	57.7%	55.8%
Attended Public Meetings (percent)	9.7%	8.0%
Active in Neighborhood (percent)	9.7%	9.2%
Civic and Social Organizations per 1000 pop, 1977-1992 (from FICA)	0.25	0.13
Mean President Turnout 2012	71%	63%
Av. Charitable Giving per IRS Tax Filers, 2013	\$890	\$1,160
Residents who volunteer 2015 (rank)	19	23
GEOGRAPHY		
Total Area of States in Square Miles	9,349	69,707
Highest Point of Elevation in Feet	6,288	1,772
% of Days that are Sunny	44	58
Hazardous Weather Fatalities in 2016	1	7
# of Deaths by Lighting Strikes from 2007-2016	0	13
# of Earthquakes by State from 2010-2015	1	13
# of Tornadoes, in 2016	2	23
HOUSING		
New Housing Units Authorized in 2016	3,607	19,004
Homeownership Rate, 2015	71.6	68.5
% Change in House Prices: 2015 to 2016	3.5	5.7
% Change in Existing Home Sales: 2012 to 2016	17.8	21.7
POPULATION		
Population in 2017	1,335,832	6,123,362
Population 18 to 24 Year Old in 2015	129,025	587,399
Population 25 to 44 Years Old in 2015	311,207	1,539,442
Average Family Size in 2015	3.01	3.09
% of Eligible Voters Reported Registered, 2014	68.3%	72.1%
# of State Legislators, 2016	424	197
TRIVIA FACTS		
State Nickname	Granite State	Show Me State
State Capital	Concord	Jefferson City
Governor - Apr. 2017	Chris Sununu (R)	Eric Greitens (R)
State Song	Old New Hampshire	Missouri Waltz
State Flower	Purple Lilac	Hawthorn
State Tree	White Birch	Dogwood
State Bird	Purple Finch	Bluebird
State Motos	Live Free or Die	The Welfare of the People is the Highest Law
COOLNESS FACTORS - NH		
Top 10 Up and Coming US Cities for Tech Jobs, July 2015 - Zip Recruiter	#8 Manchester/Nashua (#1 Austin TX, #10 Eugene OR)	
Best Cities to Raise Children, 2012 - Kiplinger Personal Finance	#2 Manchester/Nashua	
Strongest State in the Union - 2016 - Politico	#1 New Hampshire (#2 Minnesota, #10 Hawaii)	
America's Top 10 Smartest Cities 2014 - WalletHub	#5 Manchester/Nashua (#1 Ann Harbor MI, #10 Boston MA)	
Voters' Choice for New Monopoly Board City, 2015 - Hasbro, Inc. (US Edition of Monopoly - light blue property)	#1 Portsmouth	
America's 11 Happiest Seacoast Towns, 2015 - Coastal Living Magazine	#9 Portsmouth (#1 South Port NC, #11 Corona de Mar)	
11 Coolest Road Trips in the US, 2014 - BuzzFeed.com	#8 Portsmouth (#1 Ashville NC, #11 Santa Cruz CA)	
America's Most Beautiful Town Squares, 2014 - Travel + Leisure	#5 Portsmouth	
Top Small Business Friendly States, 2015 - Thumbtack.com	Grade A+ (Connecticut D, California F grades)	
10 Best Cities for Small Business in the US, 2015 - Thumbtack.com	#1 Manchester (#2 Dallas, #10 San Antonio Texas)	
Best State Capitals to Live in, 2016 - SmartAsset.com	#8 Concord (#1 Montpelier VT, #10 Boise ID)	
Top 10 High-Tech Density, 2016 - BloombergInnovation Index	(#1 Massachusetts, #2 California, #10 Minnesota)	
Happiest State in New England, 2016 - Wallet Hub	#1 New Hampshire	

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	Happiest State in the U.S., 2016 - Wallet Hub	#11 New Hampshire (#1 Utah, #51 West Virginia)	
	Most Free States, 2016 - Freedom in 50 States.org	#1 New Hampshire (#2 Oklahoma, #50 New York)	
	Best States for Families to Live a Richer Life, 2016 - Gobankingrates.org	#1 New Hampshire (#2 North Dakota, #50 California)	
	Last Updates	8/11/2017	8/11/2017
	* In 2018 New Hampshire's business profit tax will be reduced from 8.2% to 7.9% if tax revenue collected for unrestricted general and education trust fund revenues reach \$4.64 billion or more during the 2018 biennium.		
	All information is from sources deemed reliable and is provided subject to errors, omissions and modifications.		