

STATE TO STATE COMPARISONS 2017



	NH	NJ
TAXES		
Corporate Income Tax Rate	8.2% *	9.0%
Apportionment Formula		
Property Factor	25%	25%
Payroll Factor	25%	25%
Sales Factor	50%	50%
Throwback Rule	Yes	No
NOL Deductions		
Carryback (Years)	0	0
Carryforward (Years)	10	20
LLCs Recognized	No	Yes
S-corps Recognized	No	Yes
Sales Tax & Use Tax %	None	7.0
Internet Sales Tax	None	6.0
Tax Exemptions		
Manufacturing Machinery	No Tax	Exempt
Office Equipment	No Tax	Taxable
Custom Software	No Tax	Exempt
Modified Canned Software	No Tax	Taxable
Tangible Personal Property	No Tax	Taxable
Sales & Use - Weighted Average of County & City Rates	No Tax	0.0
Top Personal Income Tax %	0%	8.97
Professional Services Tax	N	N
Estate, inheritance/gift taxes beyond fed. Pick-up tax.	N	Yes
Motor Fuel Tax, 11	0.196	0.145
Property Tax		
On Land & Buildings, as share of personal income	5.496	5.439
Telecommunications Tax %		
State/Local SalesTax	0.00	7.00
State/Local Wireless Rate	8.17	8.84
Workers Compensation Premium Index Rate	2.18	2.82
Unemployment Insurance Tax % (New Employers), 16	2.70	3.40
Unemployment Insurance Time Period to Qualify for Experience Rating	0.05	1.20
Unemployment Insurance Tax Wage Bases, 16	\$14,000	\$32,600
Unemployment Insurance Tax/ Per Employee, 16	\$308	\$1,108
Unemployment Insurance Number of Benefit Weeks	26	1 to 26
State Trust Fund negative loan balance to Federal Gov. (April, 2015)	0.00	0.00
Gasoline Excise Tax (cents per gallon)	22.2	10.5
Diesel Excise Tax (cents per gallon)	22.2	13.5
Tobacco Excise Tax (cents per pack of 20)	1.8	2.7
State Taxes as Percentage of Personal Income	8.0%	12.3%
Small Business Tax Index: 2014 (1= Best 50= Worst)	18	48
Tax Climate Index (U.S. Tax foundation), 2016 Overall Ranking (1= Best 50= Worst)	7	50
FINANCIAL & GOVERNMENT COMPARISONS		
Tax burden - State/Local, % of Income 2016	6.9%	10.4%
State Government Tax Revenue, 2015 (in thousands)	\$2,487,737	\$31,567,654
Per Capita State Government Tax Collections, 2015	\$1,720	\$3,321
State Cash Solvency Index FY 2014	-1.42	-1.37
State Long-Run Solvency FY 2014	-0.50	-3.81
Public Sector Pensions-% funded 2013	57%	63%
Per Capita State Government Debt Outstanding, 2013	\$6,626	\$7,234
Gross Domestic Product by State, 2014 (% change)	\$0	\$0
State Government Bond Rating 2014	Aa1/AA	Aa3/A+
State Credit Quality Ranking (April 16, Conning Group- 1-strongest 50-weakest)	22	38
Cost of Living Index, Third Quarter 2016	11700.0%	12190.0%
Number of Bureaucrats , 2013	87201.00	543890.00
Legal Liability- Lawsuit Climate (1=Best; 50=worst) , 2015	5	38
% of State + Local Spending, as Measured by the GDP, 92-00 inflation over same period was 16.4%	22.40	19.10
Growth in Disposable Income (1960-2010) (1-Highest - 50 Lowest)	4	3
Median Household Income (2014 Rankings) (1-Highest 50-Lowest)	2	8
Personal Income Per Capita (2015 Rankings) (1-Highest 50-Lowest)	8	3
State Corruption Ranking, 2015 (1=Least corrupt; 51= Most corrupt)	34	19
2016 Forbes Best States for Business (1=Best, 50=Worst)	36	39
Millionaires, Per Capita 2015, (1= Highest, 50=Lowest)	7	4
Average Yearly Legislative Salaries	\$100	\$49,000
Freedom Ranking- Fiscal, Regulatory, Personal (1=best 50=worst)	1	47
ENERGY & ENVIRONMENT		
Electricity, August 2016, (Cents Per Kil Hr.)	18.2	16.2
Electricity Net Generated Renewable Sources in 2010 (Thousand Megawattshours)	2,710	868
Natural Gas, 2015 (Dollars Per Thousand Cubit Feet)	16.18	8.32
Coal, Av. Sales Price, \$ Per Short Ton, 2015	N/A	N/A
Business Energy Cost-Index 2012 (1.66-Lowest and 4.69-Highest)	2.50	2.40
Energy Consumption, 2014 (Trillions BTU)	310.1	2,340.2
Total Pollution Released in 2014	702,056	10,882,909
Total Air Emissions in 2014	518,243	2,101,415
REAL ESTATE		

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Office, Class A, average PSF (largest City) April 2015		\$12.00 - \$19.00	\$25.00 - \$37.00
Industrial flex, average cost PSF (largest City)		\$7.00 - \$10.00	\$9.00 - \$11.50
New construction, manufacturing, 24 ft. clear 25k to 50k, average cost PSF		\$115.00 - \$125.00	N/A
LABOR			
Right to Work State		N	N
Average Annual Pay, 2015		\$53,138	\$61,992
Average Hourly Earnings For Production Workers, 2015		\$19.74	\$20.04
Percent Change in Average Annual Pay: 2014 to 2015		2.6	3.0
Civilian Labor Force in Sept 2016		757,233	4,562,736
Workers' Compensation Benefit Payments, 2013		\$214,560	\$2,239,166
Nonfarm Employees in Manufacturing, January 2015 (in thousands)		67,200	243,200
Nonfarm Employees in Government, January 2015 (in thousands)		89,600	623,000
2014, Occupational Injuries-Fatal (preliminary)		17	87
EDUCATION			
Critical Reading SAT Score, 2014		524	501
Math SAT Score, 2014		530	523
Writing SAT Score, 2014		512	502
% of Students Taking SAT Exam, 2014		70.0	79.0
Reading NAEP Score, 2015, Grade 4		232	229
Reading NAEP Score, 2015, Grade 8		275	271
Math NAEP Score, 2015, Grade 4		249	245
Math NAEP Score, 2015, Grade 8		294	293
Projected High School Graduates 2016		13,530	91,330
Projected High School Student who receive no diploma, 2011		3,808	13,987
Public Elementary/Secondary Expenditures per pupil, 2013		\$15,394.00	\$19,291.00
% of Population Graduated from High School in 2015		87.3	87.5
% of Population With a Bachelor's Degree or More, 2012		34.6	36.2
% of Population With an Advanced Degree or More, 2012		12.6	13.8

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	Pupil-Teacher Ratio in Public Elementary and Secondary Schools in 2012		12.8	12.4
	Average Salary of Public School Teachers in 2012/13		\$55,599	\$68,797
	Number of Public Libraries, 2010		233	439
	Internet Terminals in Public Libraries 2013		1,417	7,866
	Number of Institutions of Higher Education, 2013		43	207
	Number of Charters Schools, 2013/14		19	87
DEMOGRAPHICS				
	Net Migration 2014 - 2015		1,077	(8,171)
	Median Age 2015		42.8	39.6
	% Of Population 25 to 44 Years Old, 2012		24.0	26.3
	% Change in Population 2012 to 2013		0.1	0.4
	Poverty Rate, 2014		8.2	10.8
	% of Public Aid Recipients 2013 (SNAP Participation Rates)		8.6	9.6
	% Births to Unmarried Women in 2012		35.0	36.0
CRIME				
	Murders in 2014		12	349
	Violent Crimes/100,000 Population, 2014		185.9	257.7
	Property Crimes, 2014		26,041	154,993
	Motor Vehicle Thefts in 2014		857	11,705
	Aggravated Assault Rate per 100,000 in 2014		110	125.6
	Crime Rate, 2014		2148.6	1991.8
HEALTH INSURANCE				
	Average Family Premium per Employee Paid by Employer 2014		\$18,126	\$19,143
	Average Monthly Premiums per Person - Individual Market 2014		\$302.32	\$473.17
	Hospital Adjusted Expenses per Inpatient Day 2014		\$2,476	\$2,482
	Retail Prescription Drugs Filled per Capita 2015		15.5	11.7
	Broker Compensation by Health Insurance Market - Small Group 2013		\$17.53	\$28.44
HEALTH				
	Healthiest States (1=best; 50=worst), 2015		5	11.0
	Health Mandates 2012		38.0	47.0
	Infant Mortality /1000 Live Births, 2015		4.9	4.5
	% of Persons Not Covered by Health Insurance, 2014 of U.S.		10.9	12.6
	Physicians, 2013		4,815	32,455
	Deaths by Accident, 2013		619	3,028
	Deaths by Drug Overdose (per 100,000 pop. 2015) 1=lowest 50=highest		33	24
	Estimated New Cases of Cancer - 2016		8,680	49,750
	Estimated Cancer Deaths Combined - 2016		2770	16150
	Current Cigarette use, Percentage of Population, 2015		17.5	15.1
	Bioterrorism Preparedness Score, 2012		7	4
	Potential # of illness during a severe Pandemic		389,000	2,585,000
	Potential # of deaths during a severe Pandemic		10,000	71,000
	Health Security Preparedness - 2015 (0-10 rank - 10 most prepared - 6.1+ is above average)		7.3	6.8
	% of Adults with Asthma - 2011		16.7	13.6
	% of Adults with Diabetes - 2015		9.1	9.7
	Fat Index Rank, 2015 (1 = most fat 50 = least fat)		37	41
	% of Children Overweight - 2011		26.0	24.7
	% of Adults with Hypertension - 2011		26.1	27.2
	Infectious Disease, Percentage of Population, 2010		6	19
	Human West Nile Cases - 2015		0	25
	Zika Virus Cases, as of April 13, 2016		2	5
COST OF LIVING, (LARGEST METRO AREA IN EACH STATE, 3rd Quarter)				
	Average Median Apartment Rent, based on 2br, 2017		\$1,350	\$1,850
	Average Listing Home Price, Feb 2017		\$280,699	\$335,097
	Average "Check Engine" Light Repair Cost (Parts & Labor)		\$328	\$419
	Gasoline/Gallon 4/2017		\$2.32	\$2.44
	Doctor Visit		\$149.18	\$90.00
	Average Auto Insurance Premium, 2016		\$941.00	\$1,905.00
	Food			
	Ground Beef (state capital)		\$3.76	\$4.39
	Chicken Breast per pound (major city)		\$4.00	\$3.52
	Milk (state capital)		\$3.50	\$3.19
	Dozen Eggs (state capital)		\$2.95	\$2.60
	Bread (state capital)		\$2.58	\$1.83
QUALITY OF LIFE: CHILD WELL - BEING				
	Overall State Ranking, 2016		4	7.0
	Births of Low Birth weight as a percent of all Births in 2014		6.9	8.1
	Child Death Rates (deaths per 100,000) 2014		13	12
	Teen Deaths Rate by Accident, Homicide, and Suicide (deaths per 100,000), 2014		26	23
	Total Teen Birth (rate per 1,000 females ages 15-19), 2014		11.0	13.1
	% of Teens Who Are High School Dropouts, 2014		2%	3%
	% of Teens Not Attending School and Not Working , 2014		5%	6%
	% of Children Whose Parents Lack Secure Employment, 2014		24%	26%
	% of Children in Poverty , 2014		13%	16%
	% of Families with Children Headed by Single Parent, 2014		31%	32%
	Drug Overdose Deaths - % change from 2013-2014		73.5	-3.4
	Registered Sex Offenders Per Capita June 2016		206	168

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SOCIAL CAPITAL			
	Lifestyles: Hours volunteered Last Year per Resident 2014	32.5	29.7
	Donates to Charity (percent)	57.7%	52.8%
	Attended Public Meetings (percent)	9.7%	6.8%
	Active in Neighborhood (percent)	9.7%	7.0%
	Civic and Social Organizations per 1000 pop, 1977-1992 (from FICA)	0.25	0.10
	Mean President Turnout 2012	71%	63%
	Av. Charitable Giving per IRS Tax Filers, 2013	\$890	\$1,268
	Residents who volunteer 2014 (rank)	22	44

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GEOGRAPHY			
Total Area of States in Square Miles		9,349	8,723
Highest Point of Elevation in Feet		6,288	1,803
% of Days that are Sunny		44	56
Hazardous Weather Fatalities in 2014		0	5
# of Deaths by Lighting Strikes from 2005-2014		0	13
# of Earthquakes by State from 2010-2015		1	0
# of Tornadoes, in 2015		1	0
HOUSING			
New Housing Units Authorized in 2015		3,606	31,050
Homeownership Rate, 2014		72.2	65.2
% Change in House Prices: 2014 to 2015		5.5	2.2
% Change in Existing Home Sales: 2011 to 2015		8.8	1.2
POPULATION			
Population in 2015		1,330,608	8,958,013
Population 18 to 24 Year Old in 2014		128,406	797,166
Population 25 to 44 Years Old in 2014		312,573	2,322,025
Average Family Size in 2014		2.97	3.32
% of Eligible Voters Reported Registered, 2014		68.3%	66.3%
# of State Legislators, 2015		424	120
TRIVIA FACTS			
State Nickname		Granite State	Garden State
State Capital		Concord	Trenton
Governor - Apr. 2017		Chris Sununu (R)	Chris Christie (R)
State Song		Old New Hampshire	Ode to New Jersey
State Flower		Purple Lilac	Purple Violet
State Tree		White Birch	Red Oak
State Bird		Purple Finch	Eastern Goldfinch
State Motos		Live Free or Die	Liberty and Prosperity
COOLNESS FACTORS - NH			
Top 10 Up and Coming US Cities for Tech Jobs, July 2015 - Zip Recruiter		#8 Manchester/Nashua (#1 Austin TX, #10 Eugene OR)	
Best Cities to Raise Children, 2012 - Kiplinger Personal Finance		#2 Manchester/Nashua	
Strongest State in the Union - 2016 - Politico		#1 New Hampshire (#2 Minnesota, #10 Hawaii)	
America's Top 10 Smartest Cities 2014 - WalletHub		#5 Manchester/Nashua (#1 Ann Harbor MI, #10 Boston MA)	
Voters' Choice for New Monopoly Board City, 2015 - Hasbro, Inc. (US Edition of Monopoly - light blue property)		#1 Portsmouth	
America's 11 Happiest Seacoast Towns, 2015 - Coastal Living Magazine		#9 Portsmouth (#1 South Port NC, #11 Corona de Mar)	
11 Coolest Road Trips in the US, 2014 - BuzzFeed.com		#8 Portsmouth (#1 Ashville NC, #11 Santa Cruz CA)	
America's Most Beautiful Town Squares, 2014 - Travel + Leisure		#5 Portsmouth	
Top Small Business Friendly States, 2015 - Thumbtack.com		Grade A+ (Connecticut D, California F grades)	
10 Best Cities for Small Business in the US, 2015 - Thumbtack.com		#1 Manchester (#2 Dallas, #10 San Antonio Texas)	
Best State Capitals to Live in, 2016 - SmartAsset.com		#8 Concord (#1 Montpelier VT, #10 Boise ID)	
Top 10 High-Tech Density, 2016 - BloombergInnovation Index		(#1 Massachusetts, #2 California, #10 Minnesota)	
Happiest State in New England, 2016 - Wallet Hub		#1 New Hampshire	
Happiest State in the U.S., 2016 - Wallet Hub		#11 New Hampshire (#1 Utah, #51 West Virginia)	
Most Free States, 2016 - Freedom in 50 States.org		#1 New Hampshire (#2 Oklahoma, #50 New York)	
Best States for Families to Live a Richer Life, 2016 - Gobankingrates.org		#1 New Hampshire (#2 North Dakota, #50 California)	
Last Updates		4/21/2017	4/21/2017

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	* In 2018 New Hampshire's business profit tax will be reduced from 8.2% to 7.9% if tax revenue collected for unrestricted general and education trust fund revenues reach \$4.64 billion or more during the 2018 biennium		
All information is from sources deemed reliable and is provided subject to errors, omissions and modifications.			