

# STATE TO STATE COMPARISONS 2017

NH



TN



## TAXES

Corporate Income Tax Rate	8.2% *	6.50%
Apportionment Formula		
Property Factor	25%	25%
Payroll Factor	25%	25%
Sales Factor	50%	25%
Throwback Rule	Yes	No
NOL Deductions		
Carryback (Years)	0%	0%
Carryforward (Years)	10	15
LLCs Recognized	No	Yes
S-corps Recognized	No	No
Sales Tax & Use Tax %	None	7
Internet Sales Tax	None	7
Tax Exemptions		
Manufacturing Machinery	No Tax	Exempt
Office Equipment	No Tax	Taxable
Custom Software	No Tax	Taxable
Modified Canned Software	No Tax	Taxable
Tangible Personal Property	No Tax	Taxable
Sales & Use - Weighted Average of County & City Rates	No Tax	2.45%
Top Personal Income Tax %	0%	0.0
Professional Services Tax	N	N
Estate, inheritance/gift taxes beyond fed. Pick-up tax.	N	Y
Motor Fuel Tax, 11	0.196	0.214
Property Tax		
On Land & Buildings, as share of personal income	5.496	2.181
Telecommunications Tax %		
State/Local SalesTax	0.00	9.25
State/Local Wireless Rate	8.17	11.55
Workers Compensation Premium Index Rate	2.18	1.95
Unemployment Insurance Tax % (New Employers), 16	2.70	2.70
Unemployment Insurance Time Period to Qualify for Experience Rating	0.05	0.01
Unemployment Insurance Tax Wage Bases, 16	\$14,000	\$8,000
Unemployment Insurance Tax/ Per Employee, 16	\$308	\$216
Unemployment Insurance Number of Benefit Weeks	26	13 to 26
State Trust Fund negative loan balance to Federal Gov. (April, 2015)	0.00	0.00
Gasoline Excise Tax (cents per gallon)	22.2	20.0
Diesel Excise Tax (cents per gallon)	22.2	17.0
Tobacco Excise Tax (cents per pack of 20)	1.8	0.6
State Taxes as Percentage of Personal Income	8.0%	7.6%
Small Business Tax Index: 2014 (1= Best 50= Worst)	18	17
Tax Climate Index (U.S. Tax foundation), 2017 Overall Ranking (1= Best 50= Worst)	7	13

## FINANCIAL & GOVERNMENT COMPARISONS

Tax burden - State/Local, % of Income 2017	6.7%	6.5%
State Government Tax Revenue, 2015 (in thousands)	\$2,487,737	\$12,697,655
Per Capita State Government Tax Collections, 2015	\$1,720	\$1,803
State Cash Solvency Index FY 2014	-1.42	1.14
State Long-Run Solvency FY 2014	-0.50	2.72
Public Sector Pensions-% funded 2013	57%	94%
Per Capita State Government Debt Outstanding, 2013	\$6,626	\$956
Gross Domestic Product by State, 2014 (% change)	\$0	\$0
State Government Bond Rating 2014	Aa1/AA	Aaa/AA+
State Credit Quality Ranking (April 16, Conning Group- 1-strongest 50-weakest)	22	9
Cost of Living Index, Third Quarter 2016	11700.0%	8940.0%
Number of Bureaucrats , 2013	87201.00	373291.00
Legal Liability- Lawsuit Climate (1=Best; 50=worst) , 2015	5	23
% of State + Local Spending, as Measured by the GDP, 92-00 inflation over same period was 16.4%	22.40	43.10
Growth in Disposable Income (1960-2010) (1-Highest - 50 Lowest)	4	5
Median Household Income (2014 Rankings) (1-Highest 50-Lowest)	2	45
Personal Income Per Capita (2015 Rankings) (1-Highest 50-Lowest)	8	36
State Corruption Ranking, 2015 (1=Least corrupt; 51= Most corrupt)	34	15
2016 Forbes Best States for Business (1=Best, 50=Worst)	36	17
Millionaires, Per Capita 2015, (1= Highest, 50=Lowest)	7	44
Average Yearly Legislative Salaries	\$100	\$20,884
Freedom Ranking- Fiscal, Regulatory, Personal (1=best 50=worst)	1	6

## ENERGY & ENVIRONMENT

Electricity, August 2016, (Cents Per Kil Hr.)	18.23	10.54
Electricity Net Generated Renewable Sources in 2010 (Thousand Megawattshours)	2,710	9,125
Natural Gas, 2015 (Dollars Per Thousand Cubit Feet)	16.18	9.62
Coal, Av. Sales Price, \$ Per Short Ton, 2015	N/A	66.18
Business Energy Cost-Index 2012 (1.66-Lowest and 4.69-Highest)	2.50	1.84
Energy Consumption, 2015 (Trillions BTU)	305.2	2,167.5
Total Pollution Released in 2015	471,294	86,737,425
Total Air Emissions in 2015	322,928	29,225,268

## REAL ESTATE

<b>STATE TO STATE COMPARISONS 2017</b>			
		<b>NH</b>	<b>TN</b>
	Office, Class A, average PSF (largest City) April 2015	\$12.00 - \$19.00	\$17.00 - \$20.00
	Industrial flex, average cost PSF (largest City)	\$7.00 - \$10.00	\$7.50 - \$12.80
	New construction, manufacturing, 24 ft. clear		
	25k to 50k, average cost PSF	\$115.00 - \$125.00	N/A
<b>LABOR</b>			
	Right to Work State	N	Y
	Average Annual Pay, 2015	\$53,138	\$46,968
	Average Hourly Earnings For Production Workers, 2015	\$19.74	\$17.48
	Percent Change in Average Annual Pay: 2014 to 2015	2.6	3.6
	Civilian Labor Force in Sept 2016	757,233	3,153,967
	Workers' Compensation Benefit Payments, 2013	\$214,560	\$808,055
	Nonfarm Employees in Manufacturing, January 2015 (in thousands)	67,200	331,800
	Nonfarm Employees in Government, January 2015 (in thousands)	89,600	427,600
	2014, Occupational Injuries-Fatal (preliminary)	17	127
<b>EDUCATION</b>			
	Critical Reading SAT Score, 2014	524	578
	Math SAT Score, 2014	530	570
	Writing SAT Score, 2014	512	566
	% of Students Taking SAT Exam, 2014	70.0	8.0
	Reading NAEP Score, 2015, Grade 4	232	219
	Reading NAEP Score, 2015, Grade 8	275	265
	Math NAEP Score, 2015, Grade 4	249	241
	Math NAEP Score, 2015, Grade 8	294	278
	Projected High School Graduates 2016	13,530	60,110

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	Projected High School Student who receive no diploma, 2011		3,808	18,195
	Public Elementary/Secondary Expenditures per pupil, 2013		\$15,394.00	\$8,695.00
	% of Population Graduated from High School in 2015		87.3	86.3
	% of Population With a Bachelor's Degree or More, 2012		34.6	26.7
	% of Population With a Advanced Degree or More, 2012		12.6	8.6
	Pupil-Teacher Ratio in Public Elementary and Secondary Schools in 2012		12.8	15.1
	Average Salary of Public School Teachers in 2012/13		\$55,599	\$48,289
	Number of Public Libraries, 2010		233	286
	Internet Terminals in Public Libraries 2013		1,417	5,018
	Number of Institutions of Higher Education, 2013		43	191
	Number of Charters Schools, 2013/14		19	71
<b>DEMOGRAPHICS</b>				
	Net Migration 2014 - 2015		1,077	32,268
	Median Age 2015		42.8	38.7
	% Of Population 25 to 44 Years Old, 2012		24	26.1
	% Change in Population 2012 to 2013		0.1	0.6
	Poverty Rate, 2014		8.2	16.7
	% of Public Aid Recipients 2013 (SNAP Participation Rates)		8.6	17.2
	% Births to Unmarried Women in 2012		35.0	44.0
<b>CRIME</b>				
	Murders in 2015		14	406
	Violent Crimes/100,000 Population, 2015		199.3	612.1
	Property Crimes, 2015		23,229	193,796
	Motor Vehicle Thefts in 2015		891	12,870
	Aggravated Assault Rate per 100,000 in 2015		116	452.2
	Crime Rate, 2015		1932.6	3537.6
<b>HEALTH INSURANCE</b>				
	Average Family Premium per Employee Paid by Employer 2014		\$18,126	\$16,001
	Average Monthly Premiums per Person - Individual Market 2014		\$302.32	\$212.52
	Hospital Adjusted Expenses per Inpatient Day 2014		\$2,476	\$1,731
	Retail Prescription Drugs Filled per Captia 2015		15.5	18.7
	Broker Compensation by Health Insurance Market - Small Group 2013		\$17.53	\$18.63
<b>HEALTH</b>				
	Healthiest States (1=best; 50=worst), 2017		5	44.0
	Health Mandates 2012		38.0	40.0
	Infant Mortality /1000 Live Births, 2015		4.9	7.0
	% of Persons Not Covered by Health Insurance, 2014 of U.S.		10.9	13.9
	Physicians, 2013		4,815	2,310
	Deaths by Accident, 2013		619	3,540
	Deaths by Drug Overdose (per 100,000 pop. 2015) 1=lowest 50=highest		33	40
	Estimated New Cases of Cancer - 2016		8680	37650
	Estimated Cancer Deaths Combined - 2016		2770	14560
	Current Cigarette use, Percentage of Population, 2015		17.5	24.2
	Bioterrorism Preparedness Score, 2012		7	6
	Potential # of illness during a severe Pandemic		389,000	1,767,000
	Potential # of deaths during a severe Pandemic		10,000	45,000
	Health Security Preparedness - 2015 (0-10 rank - 10 most prepared - 6.1+ is above average)		7.3	6.7
	% of Adults with Asthma - 2011		16.7	11.3
	% of Adults with Diabetes - 2015		9.1	13
	Fat Index Rank, 2015 (1 = most fat 50 = least fat)		37	14
	% of Children Overweight - 2011		26.0	34.1
	% of Adults with Hypertension - 2011		26.1	32.2
	Infectious Disease, Percentage of Population, 2010		6	17
	Human West Nile Cases - 2015		0	6
	Zika Virus Cases, as of April 13, 2016		2	1
<b>COST OF LIVING, (LARGEST METRO AREA IN EACH STATE, 3rd Quarter)</b>				
	Average Median Apartment Rent, based on 2br, 2017		\$1,350	\$970
	Average Listing Home Price, Feb 2017		\$280,699	\$232,933
	Average "Check Engine" Light Repair Cost (Parts & Labor)		\$328	\$385
	Gasoline/Gallon 8/2017		\$2.30	\$2.13
	Doctor Visit		\$149.18	\$78.33
	Average Auto Insurance Premium, 2016		\$941.00	\$1,145.00
	Food			
	Ground Beef (state capital)		\$3.76	\$4.49
	Chicken Breast per pound (major city)		\$4.00	\$3.71
	Milk (state capital)		\$3.50	\$3.04
	Dozen Eggs (state capital)		\$2.95	\$2.49
	Bread (state capital)		\$2.58	\$1.97
<b>QUALITY OF LIFE: CHILD WELL - BEING</b>				
	Overall State Ranking, 2016		4	38
	Births of Low Birth weight as a percent of all Births in 2014		6.9	9
	Child Death Rates (deaths per 100,000 ) 2014		13	19
	Teen Deaths Rate by Accident, Homicide, and Suicide (deaths per 100,000), 2014		26	41
	Total Teen Birth (rate per 1,000 females ages 15-19), 2014		11.0	33.0
	% of Teens Who Are High School Dropouts, 2014		2%	4%
	% of Teens Not Attending School and Not Working , 2014		5%	9%
	% of Children Whose Parents Lack Secure Employment, 2014		24%	32%

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	% of Children in Poverty , 2014	13%	26%
	% of Families with Children Headed by Single Parent, 2014	31%	37%
	Drug Overdose Deaths - % change from 2014-2015	30.9	13.8
	Registered Sex Offenders Per Capita June 2016	206	333
<b>SOCIAL CAPITAL</b>			
	Lifestyles: Hours volunteered Last Year per Resident 2014	32.5	29.9
	Donates to Charity (percent)	0.58	0.53

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Attended Public Meetings (percent)		10%	6%
Active in Neighborhood (percent)		10%	6%
Civic and Social Organizations per 1000 pop, 1977-1992 (from FICA)		0.25	0.12
Mean President Turnout 2012		71%	53%
Av. Charitable Giving per IRS Tax Filers, 2013		\$890	\$1,265
Residents who volunteer 2015 (rank)		19	32
<b>GEOGRAPHY</b>			
Total Area of States in Square Miles		9,349	42,144
Highest Point of Elevation in Feet		6,288	6,643
% of Days that are Sunny		44	58
Hazardous Weather Fatalities in 2016		1	11
# of Deaths by Lighting Strikes from 2007-2016		0	2
# of Earthquakes by State from 2010-2015		1	8
# of Tornadoes, in 2016		2	11
<b>HOUSING</b>			
New Housing Units Authorized in 2016		3,607	36,864
Homeownership Rate, 2015		71.6	66.5
% Change in House Prices: 2015 to 2016		3.5	6.5
% Change in Existing Home Sales: 2012 to 2016		17.8	26.6
<b>POPULATION</b>			
Population in 2017		1,335,832	6,705,339
Population 18 to 24 Year Old in 2015		129,025	626,568
Population 25 to 44 Years Old in 2015		311,207	1,709,475
Average Family Size in 2015		3.01	3.13
% of Eligible Voters Reported Registered, 2014		68.3%	64.1%
# of State Legislators, 2016		424	132
<b>TRIVIA FACTS</b>			
State Nickname		Granite State	Volunteer State
State Capital		Concord	Nashville
Governor - Apr. 2017		Chris Sununu ( R )	Bill Haslam ( R )
State Song		Old New Hampshire	The Tennessee Waltz
State Flower		Purple Lilac	Iris
State Tree		White Birch	Tulip Poplar
State Bird		Purple Finch	Mockingbird
State Motos		Live Free or Die	Agriculture and commerce
<b>COOLNESS FACTORS - NH</b>			
Top 10 Up and Coming US Cities for Tech Jobs, July 2015 - Zip Recruiter		#8 Manchester/Nashua (#1 Austin TX, #10 Eugene OR)	
Best Cities to Raise Children, 2012 - Kiplinger Personal Finance		#2 Manchester/Nashua	
Strongest State in the Union - 2016 - Politico		#1 New Hampshire (#2 Minnesota, #10 Hawaii)	
America's Top 10 Smartest Cities 2014 - WalletHub		#5 Manchester/Nashua (#1 Ann Harbor MI, #10 Boston MA)	
Voters' Choice for New Monopoly Board City, 2015 - Hasbro, Inc. (US Edition of Monopoly - light blue property)		#1 Portsmouth	
America's 11 Happiest Seacoast Towns, 2015 - Coastal Living Magazine		#9 Portsmouth (#1 South Port NC, #11 Corona de Mar)	
11 Coolest Road Trips in the US, 2014 - BuzzFeed.com		#8 Portsmouth (#1 Asheville NC, #11 Santa Cruz CA)	
America's Most Beautiful Town Squares, 2014 - Travel + Leisure		#5 Portsmouth	
Top Small Business Friendly States, 2015 - Thumbtack.com		Grade A+ (Connecticut D, California F grades)	
10 Best Cities for Small Business in the US, 2015 - Thumbtack.com		#1 Manchester ( #2 Dallas, #10 San Antonio Texas)	
Best State Capitals to Live in, 2016 - SmartAsset.com		#8 Concord (#1 Montpelier VT, #10 Boise ID)	
Top 10 High-Tech Density, 2016 - BloombergInnovation Index		#4 New Hampshire (#1 Massachusetts, #2 California, #10 Minnesota)	
Happiest State in New England, 2016 - Wallet Hub		#1 New Hampshire	
Happiest State in the U.S., 2016 - Wallet Hub		#11 New Hampshire (#1 Utah, #51 West Virginia)	
Most Free States, 2016 - Freedom in 50 States.org		#1 New Hampshire (#2 Oklahoma, #50 New York)	

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	Best States for Families to Live a Richer Life, 2016 - Gobankingrates.org	#1 New Hampshire (#2 North Dakota, #50 California)	
	<b>Last Updates</b>	<b>8/11/2017</b>	<b>8/11/2017</b>
	* In 2018 New Hampshire's business profit tax will be reduced from 8.2% to 7.9% if tax revenue collected for unrestricted general and education trust fund revenues reach \$4.64 billion or more during the 2018 biennium.		
	All information is from sources deemed reliable and is provided subject to errors, omissions and modifications.		