

DEPARTMENT OF VETERANS AFFAIRS

VISN ₁ CONTRACTING

VetSuccess – Ch. 31 (VR&E)

- Provides Independent Living; Training; and Employment services to veterans with SC disabilities
 - Supplies/equipment
 - Services
 - Construction /modifications to remove barriers

Supplies/equipment

- Supplies/equipment <\$3000 – GPC
 - >\$3000 - FBO
- Services <\$2500 – GPC, PO or contract
 - >\$2500 - FBO
- Construction <\$2000 – GPC, PO or contract
 - >\$2000 – higher approval, then FBO

VetSuccess – Ch. 31 (VR&E)

- Prior to acquisition
 - What is the requirement
 - Statement of Work
 - Market Research
 - Required sources for supplies
 - Required sources for service and construction
 - DVOSB, VOSB, Small Business
- Acquisition
 - FedBizOpps
 - Central Contractor Registry
 - GSA Schedule
- Who can provide the requirement
- Method of acquisition
 - Government Purchase Card
 - Purchase Order
 - Contract

VetSuccess – Ch. 31 (VR&E)

- Post Acquisition
 - Contract management
 - Voucher/invoicing
 - Customer satisfaction
 - Update market research
 - Ruth.comeau@va.gov
 - Sherri.locke@va.gov
- Vet Success!

VISN 1 CONTRACTING FACILITIES

Boston Healthcare System



Brockton, MA - 940 Belmont Street

Bedford, MA - 200 Springs Road

Jamaica Plains – 150 S Huntington Ave, Boston, MA

West Roxbury – 1400 VFW Parkway



VISN 1 CONTRACTING FACILITIES CONNECTICUT HEALTHCARE SYSTEM

- Newington – 555 Willard Avenue
- West Haven – 950 Campbell Ave
- OUTPATIENT CLINIC LOCATIONS
- Danbury
- New London
- Stanford
- Waterbury
- Winstead
- Windham

VISN 1 Contracting Facilities

- Manchester, NH 718 Smyth Road
- Northampton, MA – 421 North Main St, Leeds, MA
- Providence, RI – 830 Chalkstone Ave
- Togus, ME - 1 VA Center
- White River Junction, VT – 215 North Main Street



VISN 1 CONTRACT TEAMS

- SERVICES
- MEDICAL SERVICES
- CONSTRUCTION
- COMMODITIES
- SPECIALTY TEAM



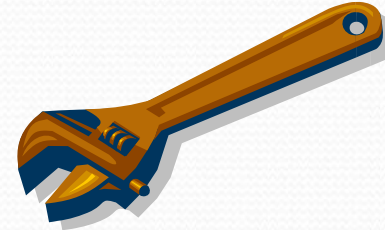
SERVICES

- Two Services Teams
- Team Leader Services Team 1 – Linda Clark
- Brockton, MA (774) 826-1641
- Team Leader Services Team 2 – Mary Kay Chapman
- Manchester, NH (603) 624-4366 x6510



SERVICES PURCHASED

- Pharmacy Services
- Nursing Home/Adult Day Care Services
- UPS Maintenance
- Janitorial Contracts
- Rental Car Services
- Language Interpretation
- Armored Car Services
- Security Services
- Chaplain Services



SERVICES PURCHASED PT 2

- Ambulance services
- Taxi cab services
- Transcription services
- Courier services
- Repair of medical equipment
- Hazardous Waste Removal
- Office equipment Maintenance/Kitchen Equip Maint
- Photocopier leasing



MEDICAL SERVICES TEAM

- Stacy Sullivan (802) 296-6336
- White River Junction, VT



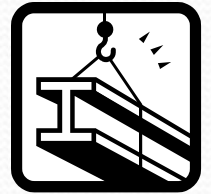
RESPONSIBLE FOR PURCHASING

Locum Tenens

Medical Sharing Agreements to share medical services
both buying and selling excess services to other
hospitals and clinics

Construction/A&E

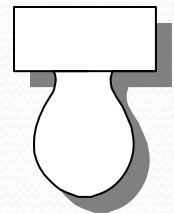
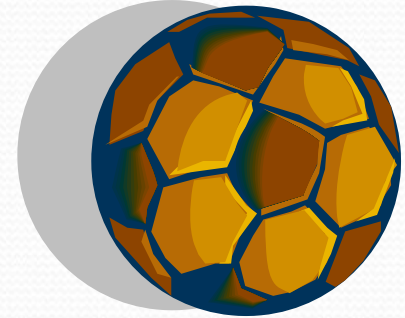
- Two teams
- Jody Ruggerio – Providence, RI (401) 273-7100 X1583
- Rhode Island, Connecticut, Vermont
- Athena Jackson – Brockton, MA (774) 826-2604
- Boston
- Bedford
- Manchester
- Togus



COMMODITIES

- 2 Teams
- Stephen Fortier – Northampton, MA
- 413-584-4040 x2401

- Santo Calvo – West Haven, CT
- 203-932-5711 x3881

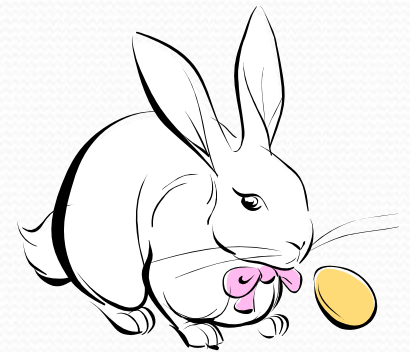


SPECIALTY TEAM

- Team Manager
- Keith Waye – Togus (207) 626-4746
- Team Lead – Paula Poppy – Bedford (781) 687 2515



- Research Contracts
- Cheri Wicks – Brockton (774) 826-2582



- Information Technology
- Christine Clark – Providence (401) 273-7100 x 1586

Specialties Team - Cont

- LEASES
- Team Lead – Keith Waye – Togus (207) 626-4746

Other types of contracts under Specialty teams

Interagency Agreements

Memoranda of Understanding

OCT 1 2008 – 30 Sep 2009

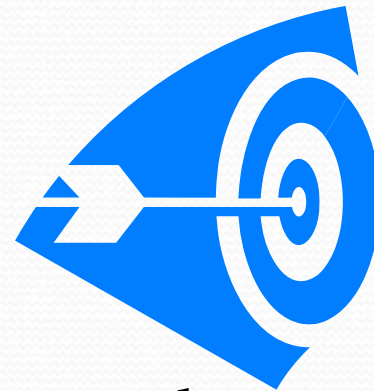
- Boston Healthcare System - \$70,925,544
- Providence RI - \$55,160,753
- Togus, ME - \$25,001,037
- Bedford, MA - \$17,630,393
- Manchester, NH - \$13,253,767
- Northampton, MA - \$9,918,678

- TOTAL - \$174,259,779*
- * Excludes CT, Prosthetics orders, credit card purchases



How we select our contractors

- Contracting Hierarchy (Supplies)
 1. Agency Inventory
 2. Other government agencies
 3. Federal Prison Industries
 4. Committee for Blind and Severely Handicapped
 5. Mandatory Federal Supply Schedules (65 & 66)
 6. Optional Federal Supply Schedules
 7. Open market (competitive)



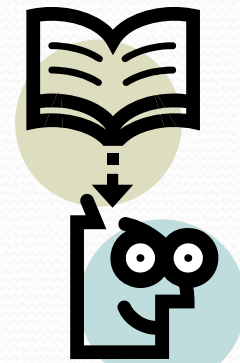
How we select our contractors

- Contracting Hierarchy (Services)
 - 1. Committee for Blind and Severely Handicapped
 - 2. Mandatory Federal Supply Schedules (65 & 66)
 - 3. Optional Federal Supply Schedules
 - 4. Federal Prison Industries
 - 5. Open market (competitive)



Advertising the requirements

- All orders >\$3000 are advertised and competed
- Orders that are available under GSA schedules the requirement is advertised on GSA E-Buy.
- If the order is for Information Technology/computer supplies – Mandatory that we purchase from the NASA SEWP contract.
- All other requirements are advertised on FBO



PL 109-461 VETS FIRST

- Signed into Law 12/22/2006 and enacted June 2007
- States that VA has to give SDVOSB and VOSB first priority for awarding contracts. Does not apply to GSA schedule holders
- Contracting Officer can set aside to SDVOSB as sole source if there is only one responsible SDVOSB company that can meet the need (price needs to be reasonable)
- SDVOSB awards come before SVO business
- Company must be registered in CCR and Vet Biz

Websites

- www.vetbiz.gov - Register SDVOSB/VOSB
- www.gsa.gov - obtain information on GSA schedules
- www.ccr.gov register business to do business with the government
- www.gsa.gov Assistance is setting up a business, writing business plans, working with the government,
- Participation in the 8(a) program
- <https://www.fbo.gov/> - Fedbizops

Websites Continued

- <https://www.vendorportal.ecms.va.gov/eVP/FCO/fco.aspx> - VA forecast of requirements for the FY
- <https://www.acquisition.gov/comp/far/index.html> - Federal Acquisition Regulation
- <http://www1.va.gov/oamm/oa/ars/policyreg/vaar/> - Veterans Administration Acquisition Regulation
- www.nheconomy.com/ptap - NH Procurement Technical Assistance Program

QUESTIONS

