



STATE TO STATE COMPARISONS 2019			
		NH	NJ
			
TAXES			
Corporate Income Tax Rate		7.9%	9.0%
Apportionment Formula			
Property Factor		25%	25%
Payroll Factor		25%	25%
Sales Factor		50%	50%
Throwback Rule		Yes	No
NOL Deductions			
Carryback (Years)		0	0
Carryforward (Years)		10	20
LLCs Recognized		No	Yes
S-corps Recognized		No	Yes
Sales Tax & Use Tax %		None	7.0
Internet Sales Tax		None	6.0
Tax Exemptions			
Manufacturing Machinery		No Tax	Exempt
Office Equipment		No Tax	Taxable
Custom Software		No Tax	Exempt
Modified Canned Software		No Tax	Taxable
Tangible Personal Property		No Tax	Taxable
Sales & Use - Weighted Average of County & City Rates		No Tax	0.0
Top Personal Income Tax %		0%	8.97
Professional Services Tax		N	N
Estate, inheritance/gift taxes beyond fed. Pick-up tax.		N	Yes
Motor Fuel Tax, 11		0.196	0.145
Property Tax			
On Land & Buildings, as share of personal income		5.496	5.439
Telecommunications Tax %			
State/Local SalesTax		0.00	7.00
State/Local Wireless Rate		8.17	8.84
Workers Compensation Premium Index Rate		2.18	2.82
Unemployment Insurance Tax % (New Employers), 17		1.70	2.80
Unemployment Insurance Time Period to Qualify for Experience Rating		0.05	1.20
Unemployment Insurance Tax Wage Bases, 17		\$14,000	\$33,500
Unemployment Insurance Tax/ Per Employee, 17		\$238	\$938
Unemployment Insurance Number of Benefit Weeks		26	1 to 26
State Trust Fund negative loan balance to Federal Gov. (April, 2015)		0.00	0.00
Gasoline Excise Tax (cents per gallon)		22.2	10.5
Diesel Excise Tax (cents per gallon)		22.2	13.5
Tobacco Excise Tax (cents per pack of 20)		1.8	2.7
State Taxes as Percentage of Personal Income		8.0%	12.3%
Small Business Tax Index: 2014 (1= Best 50= Worst)		18	48
Tax Climate Index (U.S. Tax foundation), 2018 Overall Ranking (1= Best 50= Worst)		7	50
FINANCIAL & GOVERNMENT COMPARISONS			
Tax burden - State/Local, % of Income 2017		6.7%	10.1%
State Government Tax Revenue, 2016 (in thousands)		\$2,641,946	\$31,546,720
Per Capita State Government Tax Collections, 2015		\$1,720	\$3,321
State Cash Solvency Index FY 2015		-2.14	-1.90
State Long-Run Solvency FY 2015		-0.53	-5.54
Public Sector Pensions-% funded 2015		65%	37%
Per Capita State Government Debt Outstanding, 2014		\$7,394	\$7,394
Gross Domestic Product by State, 2015-2016 (% change)		\$0	\$0
State Government Bond Rating 2015		Aa1/AA/AA+	A2/A/A
State Credit Quality Ranking (April 16, Conning Group- 1-strongest 50-weakest)		22	38
Cost of Living Index, Second Quarter 2017		11200.0%	12250.0%
Number of Bureaucrats , 2013		87201.00	543890.00
Legal Liability- Lawsuit Climate (1=Best; 50=worst) , 2017		5	41
% of State + Local Spending, as Measured by the GDP, 92-00 inflation over same period was 16.4%		22.40	19.10
Growth in Disposable Income (1960-2010) (1-Highest - 50 Lowest)		3	2
Median Household Income (2015 Rankings) (1-Highest 50-Lowest)		2	7
Personal Income Per Capita (2016 Rankings) (1-Highest 50-Lowest)		7	3
State Corruption Ranking, 2015 (1=Least corrupt; 51= Most corrupt)		34	19
2016 Forbes Best States for Business (1=Best, 50=Worst)		36	39
Millionaires, Per Capita 2015, (1= Highest, 50=Lowest)		7	4
Average Yearly Legislative Salaries		\$100	\$49,000
Freedom Ranking- Fiscal, Regulatory, Personal (1=best 50=worst)		1	47
ENERGY & ENVIRONMENT			
Electricity, August 2016, (Cents Per Kil Hr.)		18.2	16.2
Electricity Net Generated Renewable Sources in 2010 (Thousand Megawattshours)		2,710	868
Natural Gas, 2015 (Dollars Per Thousand Cubit Feet)		16.18	8.32
Coal, Av. Sales Price, \$ Per Short Ton, 2015		N/A	N/A
Business Energy Cost-Index 2012 (1.66-Lowest and 4.69-Highest)		2.50	2.40
Energy Consumption, 2015 (Trillions BTU)		305.2	2,287.7
Total Pollution Released in 2015		471,294	74,564,230
Total Air Emissions in 2015		322,928	1,916,229
REAL ESTATE			

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Office, Class A, average PSF (largest City) April 2015		\$12.00 - \$19.00	\$25.00 - \$37.00
Industrial flex, average cost PSF (largest City)		\$7.00 - \$10.00	\$9.00 - \$11.50
New construction, manufacturing, 24 ft. clear 25k to 50k, average cost PSF		\$115.00 - \$125.00	N/A
LABOR			
Right to Work State		N	N
Average Annual Pay, 2016		\$54,218	\$62,428
Average Hourly Earnings For Production Workers, 2016		\$20.67	\$21.26
Percent Change in Average Annual Pay: 2015 to 2016		2.0	0.7
Civilian Labor Force in July 2017		752,897	4,514,605
Workers' Compensation Benefit Payments, 2015		\$222,064	\$2,285,378
Nonfarm Employees in Manufacturing, November 2016 (in thousands)		66,500	240,200
Nonfarm Employees in Government, November 2016 (in thousands)		88,100	612,900
2015, Occupational Injuries-Fatal (preliminary)		18	97
EDUCATION			
Critical Reading SAT Score, 2016		527	495
Math SAT Score, 2016		531	514
Writing SAT Score, 2016		510	492
% of Students Taking SAT Exam, 2016		70.0	81.0
Reading NAEP Score, 2015, Grade 4		232	229
Reading NAEP Score, 2015, Grade 8		275	271
Math NAEP Score, 2015, Grade 4		249	245
Math NAEP Score, 2015, Grade 8		294	293
Projected High School Graduates 2016		13,530	91,330
Projected High School Student who receive no diploma, 2011		3,808	13,987
Public Elementary/Secondary Expenditures per pupil, 2013		\$15,394.00	\$19,291.00
% of Population Graduated from High School in 2015		87.3	87.5
% of Population With a Bachelor's Degree or More, 2015		35.7	37.6
% of Population With an Advanced Degree or More, 2015		13.7	14.3

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	Pupil-Teacher Ratio in Public Elementary and Secondary Schools in 2015		12.5	12.2
	Average Salary of Public School Teachers in 2012/13		\$55,599	\$68,797
	Number of Public Libraries, 2010		233	439
	Internet Terminals in Public Libraries 2014		1,460	7,887
	Number of Institutions of Higher Education, 2013		43	207
	Number of Charters Schools, 2016/17		26	88
DEMOGRAPHICS				
	Net Migration 2014 - 2015		1,077	(8,171)
	Median Age 2015		42.8	39.6
	% Of Population 25 to 44 Years Old, 2015		23.4	25.9
	% Change in Population 2013 to 2015		-0.8	(0.1)
	Poverty Rate, 2014		8.2	10.8
	# of Public Aid Recipients 2015 (SNAP Participation Rates)		106,296	905,728
	% Births to Unmarried Women in 2015		34.0	35.0
CRIME				
	Murders in 2015		14	363
	Violent Crimes/100,000 Population, 2015		199.3	255.4
	Property Crimes, 2015		23,229	145,701
	Motor Vehicle Thefts in 2015		891	11,778
	Aggravated Assault Rate per 100,000 in 2015		116	127.4
	Crime Rate Rank, 2015 (1=Worst, 50=Best)		48	49.0
HEALTH INSURANCE				
	Average Family Premium per Employee Paid by Employer 2014		\$18,126	\$19,143
	Average Monthly Premiums per Person - Individual Market 2014		\$302.32	\$473.17
	Hospital Adjusted Expenses per Inpatient Day 2014		\$2,476	\$2,482
	Retail Prescription Drugs Filled per Capita 2015		15.5	11.7
	Broker Compensation by Health Insurance Market - Small Group 2013		\$17.53	\$28.44
HEALTH				
	Healthiest States (1=best; 50=worst), 2018		6	11.0
	Health Mandates 2012		38.0	47.0
	Infant Mortality /1000 Live Births, 2016		3.7	4.1
	% of Persons Not Covered by Health Insurance, 2017 (in thousands) of U.S.		77	688
	Physicians, 2018		4,167	30,069
	Deaths by Accident, 2016		924	3,839
	Deaths by Drug Overdose (per 100,000 pop. 2016)		481	2,056
	Estimated New Cases of Cancer - 2017		8,670	51,680
	Estimated Cancer Deaths Combined - 2017		2710	15880
	Current Cigarette use, Percentage of Population, 2017		15.7	13.7
	Bioterrorism, Disease & Disaster Preparedness Score, 2018		7	6
	Potential # of illness during a severe Pandemic		389,000	2,585,000
	Potential # of deaths during a severe Pandemic		10,000	71,000
	Health Security Preparedness - 2016 (0-10 rank - 10 most prepared - 6.1+ is above average)		7.3	6.8
	% of Adults with Asthma - 2015		10.1	7.2
	% of Adults with Diabetes - 2017		8.4	11
	Fat Index Rank, 2017 (1 = most fat 50 = least fat)		38	41
	% of Children Overweight - 2017 Ages 10-17		9.8	14.8
	% of Adults with Hypertension - 2017		30.0	33
	Infectious Disease, Rank, 2018		2	8
	Human West Nile Cases - 2018		0	44
	Zika Virus Cases, from January - December, 2018		0	4
COST OF LIVING, (LARGEST METRO AREA IN EACH STATE, 3rd Quarter)				
	Average Median Apartment Rent, based on 2br, 2018		\$1,294	\$1,531
	Median Listing Home Price, Feb 2018		\$299,000	\$334,900
	Average "Check Engine" Light Repair Cost (Parts & Labor)		\$328	\$385
	Gasoline/Gallon 12/2018		\$2.40	\$2.38
	Doctor Visit		\$145.00	\$96.29
	Average Auto Insurance Premium, 2018		\$983.00	\$1,905.00
	Food			
	Ground Beef (state capital)		\$4.67	\$3.54
	Chicken Breast per pound (major city)		\$4.18	\$3.33
	Milk (state capital)		\$3.66	\$4.09
	Dozen Eggs (state capital)		\$2.64	\$2.17
	Bread (state capital)		\$2.49	\$1.83
QUALITY OF LIFE: CHILD WELL - BEING				
	Overall State Ranking, 2017		1	8.0
	Births of Low Birth weight as a percent of all Births in 2015		8.3	8.0
	Child Death Rates (deaths per 100,000) 2015		11	12
	Teen Deaths Rate by Accident, Homicide, and Suicide (deaths per 100,000), 2015		S	21
	Total Teen Birth (rate per 1,000 females ages 15-19), 2015		10.9	12.1
	% of Teens Who Are High School Dropouts, 2015		2%	2%
	% of Teens Not Attending School and Not Working , 2014		5%	6%
	% of Children Whose Parents Lack Secure Employment, 2014		24%	26%
	% of Children in Poverty , 2014		13%	16%
	% of Families with Children Headed by Single Parent, 2015		30%	30%
	Drug Overdose Deaths - % change from 2014-2015		30.9	16.4
	Registered Sex Offenders Per Capita June 2016		206	168

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SOCIAL CAPITAL			
	Lifestyles: Volunteer rate per Resident 2018	0.4	0.261
	Donates to Charity (percent)	57.7%	52.8%
	Attended Public Meetings (percent)	9.7%	6.8%
	Active in Neighborhood (percent)	9.7%	7.0%
	Civic and Social Organizations per 1000 pop, 1977-1992 (from FICA)	0.25	0.10
	Mean President Turnout 2016	73%	66%
	Av. Charitable Giving per IRS Tax Filers, 2013	\$890	\$1,268
	Residents who volunteer 2018 (rank)	17	44

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GEOGRAPHY			
Total Area of States in Square Miles		9,349	8,723
Highest Point of Elevation in Feet		6,288	1,803
% of Days that are Sunny		44	56
Hazardous Weather Fatalities in 2016		1	4
# of Deaths by Lightning Strikes from 2007-2016		0	10
# of Earthquakes by State from 2010-2015		1	0
# of Tornadoes, in 2016		2	2
HOUSING			
New Housing Units Authorized in 2016		3,607	26,751
Homeownership Rate, 2015		71.6	64.0
% Change in House Prices: 2015 to 2016		3.5	2.8
% Change in Existing Home Sales: 2012 to 2016		17.8	9.2
POPULATION			
Population in 2017		1,335,832	8,996,351
Population 18 to 24 Year Old in 2015		129,025	792,745
Population 25 to 44 Years Old in 2015		311,207	2,319,211
Average Family Size in 2015		3.01	3.34
% of Eligible Voters Reported Registered, 2014		68.3%	66.3%
# of State Legislators, 2016		424	120
TRIVIA FACTS			
State Nickname		Granite State	Garden State
State Capital		Concord	Trenton
Governor - Apr. 2017		Chris Sununu (R)	Chris Christie (R)
State Song		Old New Hampshire	Ode to New Jersey
State Flower		Purple Lilac	Purple Violet
State Tree		White Birch	Red Oak
State Bird		Purple Finch	Eastern Goldfinch
State Motos		Live Free or Die	Liberty and Prosperity
COOLNESS FACTORS - NH			
Top 10 Up and Coming US Cities for Tech Jobs, July 2015 - Zip Recruiter			
Best Cities to Raise Children, 2012 - Kiplinger Personal Finance			
Strongest State in the Union - 2016 - Politico			
America's Top 10 Smartest Cities 2014 - WalletHub			
Voters' Choice for New Monopoly Board City, 2015 - Hasbro, Inc. (US Edition of Monopoly - light blue property)			
America's 11 Happiest Seacoast Towns, 2015 - Coastal Living Magazine			
11 Coolest Road Trips in the US, 2014 - BuzzFeed.com			
America's Most Beautiful Town Squares, 2014 - Travel + Leisure			
Top Small Business Friendly States, 2015 - Thumbtack.com			
10 Best Cities for Small Business in the US, 2015 - Thumbtack.com			
Best State Capitals to Live in, 2016 - SmartAsset.com			
Top 10 High-Tech Density, 2016 - BloombergInnovation Index			
#37 Best Cities for Outdoor Activities - Manchester, niche.com, 2017			
#16 Top Best Places to Live - Nashua (#1 1987, 1997) Money, 2016			
#10 Best Run City Nashua - Nashua, WalletHub, 2016			
#8 Next Top 10 Cities for high Tech Jobs - Manchester, Fast Company, 2015			
Last Updates		1/2/2019	1/2/2019

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		NH	NJ
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All information is from sources deemed reliable and is provided subject to errors, omissions and modifications.			