

DFARS CYBERSECURITY CONFERENCE SETTING THE STAGE

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Government
Contracting

NH Economic Development

Protecting “Covered Defense Information / Covered Unclassified Information”

- Requirement is not “new” – proposed rule August 2011; has been evolving since.
- Latest iteration of the rule (DFAR 204-7304), clause (252.204-7012) and standard (NIST 800-171) are fairly new – October 2016.

How to comply?

- Recent outreach and training events sponsored by DoD and others have focused on justifying the rules and encouraging compliance.
- Why is this needed? **Industry gets it.**
- What industry doesn't understand as clearly is:
 - How do I comply?
 - What is it going to cost?
 - How will I know when I'm compliant?
 - How will it be enforced?

Three Distinct areas of compliance

1. Reporting

1. With each contract/subcontract award (before 10/1/17)
2. Any “incidents” – within 72 hours of discovery.

2. Compliance

1. Policies –Must have them, and train employees on them.
2. Systems - software & hardware changes may be needed

3. Flow down – to all subcontractors/suppliers/vendors who receive or develop “covered unclassified information.

Some Deadlines:

- A requirement to report degree of noncompliance within 30 days of award (for contracts issued prior to 10/1/2017) should already be in current contracts. You are required to flow this down. This has been in effect **since 10/21/2016**.
- The requirement to report any detected incursions within 72 hours of discovery has **also been in effect since 10/21/2016**.
- You must have compliant policies in place and systems in compliance **no later than 12/31/2017**.



Our Goals for Today:

- Talk less about “Why?” and more about “How?”
- Start getting *answers to your questions*.
- Identify some useful resources.
- Identify gaps – focus search for solutions.



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