James Key-Wallace: Welcome back. We're going to call the meeting to order in just a moment. Just for those of you that didn't meet me last time for the record, my name is James Key-Wallace, and I'm filling in as chair of the meeting today of the State Workforce Innovation Board. A couple things to, to quickly note, this meeting is being recorded. And so, for the benefit of the recording prior to speaking, if you would please just state your name, that way the minutes and transcription can be compiled in an orderly fashion, that would be appreciated. I went through the minutes as I'm sure we all did in preparation for today and noticed that I was the most guilty person of not introducing myself by name each time I spoke. So, I'm saying that as much to me as everybody else. So, it's an official meeting of the board. It's open to the public. This meeting will be run-in a manner that's compliant with 91(a).

Meeting materials for the board and public can be found by visiting the Department of Business and Economic Affairs website. We actually have a number of items on the agenda today, but I'm still hopeful that we can come out ahead of schedule, especially given the beautiful day that we have in front of us without shortchanging any of the time, we have to address some important items. So, we've all got the packet. I'm going to be relying on the very capable OWO staff to guide us through much of this. Now, these documents have all been provided to you electronically. Printed copies are available today for anyone that wants it. And for the record, all materials were made public via the BEA website. So, with that, Joe, if I could please turn to you to call the roll for the meeting.

Joe: Thank you, Mr. Chairman. And just a note, we did have a number of folks with conflicts today, so that did reach out. Starting alphabetic Mike Alberts?

Mike Alberts: Here.

Joe: Jim Alden? Joseph Alexander? Stephanie Ashworth? Kevin Avard? Rick Bartle?

Rick Bartle: Here.

Joe: Alan Beaulieu?

Alan Beaulieu: Here.

Joe: Anya Burzynski? Kenneth Clinton? Ryan Clouthier?

Ryan Clouthier: Here.

Joe: Mary Crowley? Kristine Dudley?

Kristine Dudley: Here.

Joe: Tyler Eaton? Patrick Fall? James Gerry? Cynthia Harrington?

Cynthia Harrington: Here.

Joe: James Key-Wallace?

James Key-Wallace: Here.

Joe: Richard Lavers?

Richard Lavers: Here.

Joe: Wayne Lesperance? Shane Long?

Shane Long: Here.

Joe: Thank you. Lori Ann Lundergan? Larry Major?

Larry Major: Here.

Joe: Ashok Patel? Tracy Pelton? Jim Proulx? Jay Ruais? Richard Sala? Gary Thomas? Cullen Tiernan? With the roll call complete, we do have a quorum, Mr. Chairman.

James Key-Wallace: Thank you, Joe. So, the meeting minutes from the prior meeting are found in your packet. I would be happy to have a motion and then discussion upon those minutes.

Richard Lavers: Great. So, move.

James Key-Wallace: Thank you, Rich. And a second?

Kristine Dubley: Second.

James Key-Wallace: Okay. Thank you, Kristine. Are there any discussion upon the minutes? All right. With a motion and second for the minutes to adopt as presented. All those in favor?

Attendees: Aye.

James Key-Wallace: All those opposed? Any abstentions for anyone who was not here? I see James, Cindy and Rick. Great. Thank you all very much. With that the minutes are hereby adopted. Again, welcome everybody. And as part of the SWIB procedure, this meeting is open to the public for comments. So, we'd like to have that right away. Are there any members of the public who would like to speak today? And if so, mention your name. I see some, some folks in the back. Are you guys here to, to comment?

Folks in the back (public): Just listening.

James Key-Wallace: Just listening, just listening. Well, if you change your just let me know. All right. So, I think with that, there are no members of the public who wish to speak, so we'll close the public comment portion of the meeting. Wonderful. So, the next phase of the meeting are informational items of which there are many. I'll ask Joe to take us through those. But before he starts, I would say they are particularly exciting. I didn't think we would get better than last meeting, but I believe that we actually may be able to. So, Joe, why don't you take us through it?

Joe: Thank you, Mr. Chairman. For the record, Joe Doiron, we're going to be starting on Page 35 of your packet. So, give you all an opportunity. We're joined today by former SWIP member, Donnalee Lozeau, upon her retirement, took another job with Go North. So, I don't, maybe Donnalee can talk about, you know, her retirement. And also, we have David Chorney from the Go North office. So, with that, we're starting. We have a short presentation, and I'll let Donnalee and David take it away.

Donnalee Lozeau: Thank you. As before David, has hear me said, more than once I failed at retirement *[Inaudible] [00:05:36 - 00:05:55]*. We're going to switch off. I am going to do first half and David the second half, *[inaudible] [00:05:57]* so it stays exciting for you, that's what we're after. Anyway, for those of you that I haven't met, as Joe said, I'm Donnalee Lozeau and I was succeeded by Ryan Clouthier at the Community Action Partnership of Hillsborough and Rockingham Counties*[inaudible] [00:06:11]* and served on the SWIB Board since like 1993, I want to say, when I first started. So, it's whole weird to be entirely different place here. But, so I was asked to come out of retirement that I almost got into, to take on this Go North *[inaudible] [00:06:31]* initiative which is really a pretty remarkable initiative. That was not only is it hard to say no to the governor it hard to say no to *[inaudible] [00:06:37]* something that could really be a significant positive impact on the state and the people we served. *[inaudible] [00:06:43]*.

So, I'm going to start by telling you, this is how we got here. On the federal level, they decided that they want a transformational long term, sustainable, rural health *[inaudible] [00:06:55]* solution. It's just a pretty simple task that they put out there. It was a sign to *[indiscernible] [00:07:01]* Medicaid/Medicare services, CMS. CMS had 70 days to put out a request for applications for this work done at states. States have a full 50 days to pull up together an application and bring it in. With the governor's office taking the lead, public health and Medicaid partner to support the development of the work. And the governor hosted a rural health summit in Wilton, New Hampshire with rural providers, community members, and others to develop a plan.

Executive counselors, some of which help also their version of public meetings to *[inaudible] [00:07:42]* get input then DHHS and the governor engage subject matter experts from the state community-based organizations. A formal request went out for *RFIs [phonetic] [00:07:54]* which really was meant to inform the applications. Give us your good ideas, we're going to grab a bunch of momentum in the application and *[inaudible] [00:08:04]* say this looks great, here it will be funded. There was some confusion with people that did that out of the gate. They thought they're very much enough on the mindset of ARPA money. So, in their mind, if they sent in a, you know, a proposal, they thought as a proposal. So, if they sent in a request if they sent in a request for information, they thought it was a proposal *[inaudible] [00:08:30]*. And so that was a bit of a challenge.

And then, meeting with stakeholder groups, community mental health centers, federally qualified health centers, dental organizations, and again, CBOs. Okay. So, the governor's office decided to take a different approach than the other states. There's only one other state, but I didn't say it was Mississippi. Okay. So only Mississippi and New Hampshire have the initiative run out of the governor's office, and that was to really give us the flexibility to move quickly and make things happen. And so, we're an independent unit under the governor's office. Well, James, I really tried to do good job representing, but, you know, almost, you know, there's a smile, that's good news. Okay. But here is no surprise to you, right? This is the reality that we're facing, right? We have workforce shortages *[inaudible] [00:09:27]* across the spectrum, but particularly in healthcare. Financial pressures on providers, access, challenges and rural communities really can't get there from here for a lot of them, and a rising burden of behavioral *[inaudible] [00:09:41]* health and chronic disease which you see throughout the state.

So, what's the opportunity? So, New Hampshire done more than any of the New England state, spent $204 million a year. As long as we don't have a problem investing it, we only have a problem getting it again unless the federal government decides that they're going to stop the program, *[inaudible] [00:10:04]* which stranger things have happened, but we're not expecting that. It's a five-year transformation effort, and our success drives our future funding. And, again, we have to invest in solutions that are sustainable beyond the solution.

This slide is particularly important. Right? Because what is it and what isn't it? And based on the timing, as I mentioned earlier, that's been one of the challenges. Right? So, it's a system of transformation. It's coordinated approaches. It's a focus on outcomes and sustainability, and its cooperative agreement on how we work together. It is not a traditional grant building. It is not siloed initiatives. It's not short-term rescue funding for existing projects. You've seen some of that happen, and it's not payment a lump sum. So, this is the new slide. I'm trying it out with you guys today for the first time, so you be prepared to be dazzled. I like to try to give people something that helps them remember, right? And there's so much information out there. So, it's a five-year transformational effort. And then *[overlapping conversation] [00:11:14]*, okay. See, I have really *[inaudible] [00:11:17]*. So, we have five hubs for impact. Now, we're the only state that has done this. As a matter of fact, CMS has showcased our model to other states that are still trying to get off the ground*[inaudible] [00:11:30]*. And so, when the application went to DHHS, and the governor decided that the Development Finance Authority will be a hub, Community College System will be a hub, the University System will be a hub, the Foundation for Healthy Communities will be a hub, and the Community Behavioral Health Association will be a hub. Technically, we could call Go North*[inaudible] [00:11:51]* the sixth hub, but we're also putting out RFPs, but not as many as it going to be put out from these other groups.

We have five initiatives for change, health care access for all, prevention of population health, workforce, innovative technology, and financial sustainability. And then there are five investment readiness criteria. So, CMS, we have to hit these. That's why they're in red. Transformational impact, strength of the project plan, achieve meaningful outcomes, long term impact, and sustainability. Again, people come in with ideas for us, and we say, how's that transformational? Or how are you going to sustain it? I used the community college as a, as a good example because here's oh, Manchester. Oh, we're hiring two new nursing faculty in low capacity. Perfect. That's what we want you to do. That's great. How are you going to sustain it five years from now? So, you have to be thinking about that as you're moving forward.

If we start to see, like, let's say, year two coming on to year three, there's no plan. That's not going to work. We're, we're going to change gears and figure out how. What do we do instead? So that's really important. But if, if this sticks in your head, five bumps, five initiatives, and five basically scoring greater, that would be great. David's going to take up the initiatives that are coming up because how many are there?

Attendees: Five.

Donnalee Lozeau: How many are there?

Attendees: Five.

Donnalee Lozeau: Okay. I feel better.

David Chorney: Okay. My name is David Chorney. I'm the director of financial sustainability and policy for the office of Go North. I come from a background in Medicaid where I was the deputy Medicaid director. So, thinking through what I'm going to show is some key projects of the outcomes, we're looking to see with the investments, and then really thinking through the sustainability piece of that, whether that be how we use Medicaid to cover certain services or payment models, and partnering with other insurance. So, you'd have to *[inaudible] [00:14:01]*.

So, the first initiative I'll talk about is the population health initiative, some of the key projects there listed on the left, so it's regional capacity for population health. We have a Medicaid dual polite pharmacy, which in layman's terms means there are individuals on Medicaid that are prescribed lots and lots of drugs. Those drugs often have interactions that have bad effects.

And so, looking at that population and really investing in care management and making sure that they're not overprescribed prescriptions. A return-to-work initiative to really look at people who are out of the workforce currently due to illness or disability and partnering occupational medicine with primary care providers in a team based care environment. And then one of the policy commitments the state made was requiring the presidential fitness challenge in education. So how can we partner with schools on healthy lifestyles, exercise, and food as medicine type of programming. The hubs you can see are in blue. So, the main hubs for the population health initiative are the Foundation for Healthy Communities and the community, the Community College System of New Hampshire.

We also have a couple other procurements that we'll be issuing for this sort of Medicaid public pharmacy. Our prescription model will be issuing a RFP this month for, and then we'll also be issuing either this month or early July a population health request proposal. And then partnering with some of the state agencies, Department of Health and Human Services, Department of Education, Department of Insurance to implement this. The use funds, so this is a CMS terminology. Within the whole grant, we have to fit any of the investments in. I think there's about 13 uses of funds. So, these are really all focused-on investments in primary care, chronic disease, healthy lifestyles, helping healthier communities. To do that, we'll be using provider payments in some cases. And provider payments, some states are using them as, say, uncompensated care payments.

In New Hampshire, what we're really looking at is if there's an investment we want to make that doesn't have a payment policy tied to it again to reimburse the provider for it, we'll use provider payments as a bridge to changing that that payment policy so that there's a sustainable mechanism, not just filling holes or offsetting costs. And then on the right-hand side, you can see a couple of the example performance measures that we're working through that we expect to see. So, we'd expect to see an increase in preventive primary care visits, better blood control pressure, better diabetes control, less – and a big outcome with committees reducing the number of *[inaudible] [00:16:42]* potentially avoidable ED visits, so taking investment off of population so they are not going to *[inaudible] [00:16:48]* primary care provider.

The second initiative is access. And the key projects here so one of the hubs is the Community Behavioral Health Association, and that is really an investment in the long-term sustainability of the state's community mental health system. So, looking at a new service delivery model for the community mental health centers to integrate behavioral health and primary care and substance use treatment, and also tie the payment model that reimburses the services based off of the reasonable cost to provide the service. And then other key projects are major investments in primary care, particularly team based integrated primary care. So really wrapping around case management or care management support from the primary care provider to behavioral health, to community health workers, peers. Perinatal care, advanced imaging, specialty care, and the specialty care piece, I think, will really be done through telehealth. So not necessarily bringing new specialty care providers in person in rural areas. There will be some of that potentially, but how can we use telehealth technology to support the delivery of specialty care in rural areas.

And then the major hubs for this one are Community Neighbor Health Association, the Foundation for Healthy Communities, and the Community Development Finance Authority. I think the only other piece I'd say, especially in this group, workforce is a major charge. Workforce really intertwines or is connected to a lot of the initiatives. It is its own initiative, but in my mind, you can't expand access if you don't have the workforce to. So, you can see the use of funds. It's really this is pretty much all use of funds that CMS allows. But a couple of the performance metrics we're looking at is so that, that change in service delivery model, so how many community mental health centers have adopted that new service delivery model, how many preventive health and wellness visits do we get. Another major investment we're making is mobile integrated health, so partnering in a regional manner hospitals and EMS units to be able to use mobile integrated health and community paramedicine sort of as a sphere to transition people that would come to the ED to primary care and community based care to reduce those avoidable ED visits.

So, thinking around, like, falls prevention, making sure someone has access to the appropriate follow-up care once they're discharged from the hospital. So, using our EMS teams out there to help support that. Workforce is our third initiative. There's a lot of key projects. The two major hubs here are the Community College System and the University System. The Community College System is really focused at expanding the number of individuals who graduate with a health care related degree program, and they'll be doing that through supporting career navigation and counseling regarding the four healthcare guidance regions, partnering with CTEs, the high schools so you can have a, through high school the higher pathway. And then it also partners with the university system as well. University system is focused on building out a statewide clinical simulation network, which will have big sites in rural areas, but also mobile clinical simulation. So, they could work with the providers to be able to get a mobile Sim to come up and help upscale and train their existing staff.

This will also be used to support a barrier that we've heard of. So, part of clinical education, you need to do a clinical placement at a health care facility, so simulation kind of support of that if there's *[inaudible] [00:20:27]*. And then, the other piece is the Governor's Health Awards Program, which really is a dollar awards program where an individual can get an award to reduce the barriers to being able to complete a health care degree, whether that be tuition costs, transportation, childcare. So pretty flexible. And it comes with a five-year commitment to serve the rural New Hampshire. But as I had mentioned, workforce really runs throughout the whole program, so all the other hubs are also working. You know, there are pieces on there that are workforce related. So, the foundation for health communities is have an opportunity able to request dollars for their own internal work and retention strategies, the same with the Community Behavioral Health Association.

And then the Community Development Finance Authority, one of the proposals we submitted to CMS was to use rural health dollars to support the establishment of childcare facilities at health care facilities. So, you can see just the use of funds is really workforce recruitment and retention, and then a couple of the example performance metrics we're looking at. So, increasing the number of license *[inaudible] [00:21:37]* the number of para professionals are out in our professionals, number of license, registered dental hygienist, credential behavior on providers making care coordinators.

The fourth initiative is technology. And this is the thinking behind this from CMS was help support rural providers adopt innovative technology that could help support both clinical decision making and the streamlining of operations. So, whether that be technology to support revenue cycle management or claims and billing so that they can have a shorter time period or increase their cash on hand. One of the major projects, and this is for community mental health system to adopt a common electronic health record system across the 10 mental health centers so that they have an interoperable system because we know that those patients do travel between centers and that they are able to then centralize some of the nonclinical services across the system.

So, each center isn't doing it slightly different ways of paying for it 10 times over. So common claims and billing technology processes, revenue cycle management. And that will really help them lower their long-term overhead costs to sustain a system long-term. Major hubs here are the Foundation for Healthy Communities, Community Behavioral Health Association, and University System of Education, building up that statewide clinical education framework. And we've got the use of funds and a couple of the example performance metrics. So the adoption of that statewide or common electronic health record system across the community health centers, tele EMS with EMS units, and then digital health infrastructure is another major thing we heard back when we were building the brand in the fall and the request for information or ideas was this idea around providers in New Hampshire are really good at communicating within the same health system. But when you have digital two providers treating the same patient and they are in different health systems, so maybe one's at Concord Hospital and one's at a dermatologist that's unaffiliated with Concord Hospital, it's hard for the records and those providers to share information on the treatment for that common patient.

And the last initiative, which is financial sustainability, and that's the big piece of all of this is we don't want to get to five years down the road and have a financial cliff. So, making sure that we're building up the financial sustainability in all of these investments and the capabilities of our rural health providers. So, a lot of this is looking at different payment models to company services, whether that be value based payment support for rural providers to adopt different models with commercial or Medicaid implementing a value based payment model for how we pay for hospital services or primary care or children's behavioral health. And then the last piece on this is Community Development Finance Authority is doing a capital infrastructure investment, so allowing health care facilities to use RHT dollars to renovate space to either develop new programs or embed childcare facilities, but all of that goes to the long term sustainability of those providers.

We've got a couple of use of funds there, so there's the provider payments, IT advances. But really, a lot of it is adopting innovative care and then pairing it with a payment model to support that. And then we've got a couple of example performance metrics we're looking at there. So, we'd like to see a decrease in claim denial rates, net days, and accounts receivable. And the other piece we're looking at for hospitals is decreasing the number of or the average number of administrative hospital days. So, these are people that are stuck at the hospital. They're medically cleared for discharge, but there's not the community support or care available to be able to discharge that person safely back to their community. So, these that's another piece we'll be working on with partnering with providers to increase access in population health. So, what does this mean in practice? More coordinated care, earlier intervention, support beyond clinical studies, better care, connection between *[inaudible] [00:26:11]* for this.

Donnalee Lozeau: Okay. Well, we're going to have to add the Commissioner of Labor *[inaudible] [00:26:21]*.

David Chorney: Yes. Yeah.

Donnalee Lozeau: I saw that on *[inaudible] [00:26:25]*.

David Chorney: *[Inaudible] [00:26:27]*. So, I'll just close with this that, you know, we're really all responsible for this success for a whole transformation. Going on can't do it alone. The state can't do it alone. So, it's going to take collaboration with community workforce partners, not only to meet the investment requirements in CMS on how quickly we need to invest these dollars on year on year basis, but also to meet the milestones, meet the impact, and sustain long term.

Donnalee Lozeau: Thank you. So, if you want more information about this or people one of the things that's happening to us a lot is people hear about it. They want a platform. Where do I get the money? And so, we start by telling them sign up for notifications. And so, if you go to our website, there's a place where you can sign up for notifications. So anytime, like, let's just say, well, a real one is UNH posted an RFP on their work. He posted it on our site and their site at the same time. So, no matter where you go, you would see it on our site. And that way, you can get it in your inbox telling you that RFP's been posted. And if it's something that you have a bandwidth for, that's because I think of all the different places that you all are out there where people are going to ask you this question. So, all we tell them is that I've had more vendors than you can imagine. And lobbyists that I've known for, you know, 30 years that, hey. Like, talked yesterday. So, I got a client.

And so, we're happy to that people are interested, but we want to make sure that they're spotted in the right stuff where they can really have a positive impact. In New Hampshire, we're small, but I think we're mighty. And so, I think we can get a lot of this work done. And the initiative slides, David put those together for CMS project officer *[inaudible] [00:28:26]* visit. We're one of the first states to have a visit from them. Took them up to the north*[inaudible] [00:28:30]* country and, you know, and then meet some of our partners who have been working with, it went really well *[inaudible] [00:28:34]*. So happy to answer any questions between the two of us. Do you have any?

Joel: Sure. Yeah. If we have time for questions we would I know I have a few and go ahead, Rick.

Rick Bartle: Rick Bartle. This is great, it's really, really cool. It's incredibly comprehensive. So actually, two questions. I apologize. The first one is I saw Community

College of New Hampshire and New Hampshire University System as you know, the partners are fantastic. It occurs to me, is there any opportunity for student led innovation to compete for some of the things that you need? So, competitions at community colleges or at UNH or wherever for students to come up with innovations that will meet your needs.

Donnalee Lozeau: That's a helpful comment. I don't know that there is or there isn't, but it doesn't mean there couldn't be. Right?

Rick Bartle: That would be pretty exciting.

Donnalee Lozeau: Because you guys so student focused. UNH has something for summer camps that are going out across the state for students to come in and be exposed to some of these fields. So that's pretty likely.

Rick Bartle: And you, and you, you need an enormous amount of technology to drive this. Right? And that thread rings clear throughout the initiative, and I would think that there are some technology programs at both across our higher education mosaic in the state that contribute to that in pretty way. So, my next question is, are you are you guys do you have a road show? Are you going to be on road sort of going to other places to talk about this?

Donnalee Lozeau: Well, we're trying not to go on the road too much because people keep wanting us to and not that we don't, but it's just so early. You know, I'd like to, I would more enjoy so this is the basic. This is what we're doing. This is how it happened. Once we start having our fees be awarded and work now is trying to build an organization. Right? We have 20 positions on our org chart. We filled maybe half. We're meeting with the hubs every month because we're trying to, I like to say, cross pollinate. So, they're supporting each other and trying to make sure that all their invoicing templates are the same. All their reporting templates are the same so that they can support each other and help us to keep within the ball and occupy down in some of that. Some finest things, they could be automatic if you look at it.

Rick Bartle: That was just great. As a product rural New Hampshire *[inaudible] [00:31:10]*. This is pretty spectacular. So rural, in fact, I was born in Vermont, that's how rural it was.

Donnalee Lozeau: Oh, geez. So, you're from away*[inaudible] [00:31:17]*?

Rick Bartle: Sort of, briefly.

James Key-Wallace: Great.

Rick Bartle: Thank you.

James Key-Wallace: Perfect. I've got a few questions, but are there any other questions before I, yep, Shane Long?

Shane Long: I have a question Donnalee. Is this only through medical centers and through like schools or like community centers and other municipal things that partner with this to get more access?

Donnalee Lozeau: So, there are something that are automatically qualify, like, fairly qualify all centers across the state of north, south, east, west, the behavioral health centers north, south, east, west. We are encouraging people to do and *[inaudible] [00:31:58]* access multiple session that we build on. We're encouraging people to do is the partner with these. So stronger together, right? So, if you want to each put something out and community college put something out, and they partner with a community-based organization like in north, particularly in the North Country where a lot of that work is done even more closely knit. That will make for a stronger application.

Shape Long: Okay.

Donnalee Lozeau: So, you're not precluded from doing it. You just have to be with working on something that qualifies. Is that a fair way to say it? That's a fair way to say it.

James Key-Wallace: So, I've got a couple of questions for you, a couple of just little technical ones and then a bigger picture one or two. When you're going through the slides at the bottom of each of the five focus areas, there was a total investment number. So, is that that number was bigger than the current year allocation so is that assuming that the five hubs are getting a five-year kind of pulse of new capital each time?

Donnalee Lozeau: So, their contract that went through the executive council and I'll step back, because I like to like keep an eye on David, because if his head goes the wrong direction, I got to change *[phonetic] [00:33:10]*. The executive council approved the contract for five, five-year contracts. But each year, we have to go back, and then they'll contract for any money for the SPM.

James Key-Wallace: Yep.

Donnalee Lozeau: If it's fixed around the number that we have that we have this time, it'll be about 1 million *[inaudible] [00:33:27]*.

James Key-Wallace: Got it. And so, great.

Donnalee Lozeau: And it's also, just to let you know, it's not, its federal money, but it's not on Fed fiscal year. It's not on state fiscal year. It's not on calendar year. It's actually, I know it's hard to imagine, it's also, it's actually on what they call a budget cycle. And so, events on October 30th and started something in November 1st.

James Key-Wallace: I think we're familiar with that. Yes. Yep. Great. Thank you. Another, just another quick question. You mentioned coordination of electronic health records like for the mental health centers. What if one or more of them says I like my system? Is it like what you got to do it if you want any of this other money? Is that basically?

David Chorney: So, their, their contract has a deliverable requirement, so *[inaudible] [00:34:19]* electronic health records and so…

James Key-Wallace: Great.

David Chorney: Across all the community mental health records.

James Key-Wallace: Great.

Donnalee Lozeau: So, they have an association. So, contracts with the association with them understanding that they'll agree when they enter this contract that they will work together and make it.

James Key-Wallace: Yeah, yeah. If you're in, you're in. That's, yeah, okay. But…

David Chorney: And it was partially their idea too. They came to us and said, we will like to do a common electronic health record system, *[inaudible] [00:34:46]* permissible use of funds.

James Key-Wallace: Great. Okay. Yeah, just curious. One of the things that people have mentioned to me before is our public school system has access to Medicaid in school for reimbursement of in public school Medicaid delivered activities, but that the staff at our public school systems don't always have the capacity and the know how to actually engage with the program and get reimbursements for those. So, some schools do especially in our kind of cities where they have more staff kind of at the SAU level to help coordinate but some of our rural schools are like we don't know how to navigate this. And I mean it's millions of dollars and actually DHHS is the one that helps administer that program. So, I don't know if that's something to build workforce capacity in our public school system to go then get these Medicaid eligible services for our schools, for kids.

David Chorney: Yeah.

James Key-Wallace: Yeah. And that's the billing is a big part of it. I don't know. Is that part of any of this or?

David Chorney: It certainly could be. And for schools and also for rural health care providers just understanding or providing technical expertise or access to technical expertise or support to adopt different workflows foreclose or to address the barriers. But we could certainly answer for…

James Key-Wallace: Yeah. Sure. Oh, and for the record, this is James Key-Wallace. Well, after the meeting, I know the people that run that program at the small agency that is DHHS. So, if you want the direct connection, if you don't already know them, I'm happy to make that introduction.

Donnalee Lozeau: I would say, this is one of the other benefits of going around talking with people, just to hear about things that maybe we haven't thought about.

James Key-Wallace: Sure.

Donnalee Lozeau: Because we already hope, we already said we will do and that's *[inaudible] [00:36:43]* on it.

James Key-Wallace: Yeah.

Donnalee Lozeau: But hearing these things along the way that we can talk about and work with people is very helpful.

James Key-Wallace: Sure. One last question for me is obviously there's a big and very impressive focus on workforce throughout this. How does the coordination work with all the existing workforce initiatives that the state is involved in the private sector is involved in, the SWIB, you got OWO, you everybody, right? Which is great. How do we make sure that's all coming together?

Donnalee Lozeau: We were figuring it out.

James Key-Wallace: Okay.

Donnalee Lozeau: Okay?

James Key-Wallace: Yeah. Yeah.

Donnalee Lozeau: So, Joe's been working with us and met with Commissioner of Lavers about information and Commissioner Lange*[inaudible] [00:37:25]* and I chair the committee college board of trustees which thank goodness, it is no a conflict. And the university system is that, I mean I just think that all these conversations will take place. I actually, one of the things that excited me about taking on this role was the idea of, Joe certainly said it for a long time, it is so difficult to coordinate efforts. I mean, you talk to people about one officer and others are like, what's that. Like that work has been going on for 20 years. I'm like, it is? Well, who is it? You know, it happens a lot. And we have to get our arms around that to be effective leaders, because it runs through all that. And it should benefit everybody in the long run, not just health care. Just making that happen, I think that's a transformational sustainable *[inaudible] [00:38:20]*.

James Key-Wallace: Great. Thank you.

Richard Lavers: Commissioner Lavers.

James Key-Wallace: Oh, Commissioner Lavers?

Richard Lavers: Yeah, just going to it was a comment and perfect segue from that comment. So, we had a great meeting last week with Commissioner Lange and with Donnalee and talking about ways that the data that we have, labor market data that we have through ELMI and the programs that we have, how that can all be leveraged. Some of it used, some of it not used, whatever would be helpful for Go North. So, starting that conversation, have some subsequent meetings, then we'll continue that conversation. It is one other comment. I think the health care space, and Cindy and I sit on, I don't know how many other boards have been doing workforce related issues in health care. There's a lot of players for workforce within health care, and having an effort here to try to organize all of that to make sure everyone is heading in the same direction, isn't two different groups doing the same exact thing, I think it's a big effort, but it's a much needed effort. So, it's I think I agree.

Donnalee Lozeau: And then commissioner and Brian got them up. They're going to come to our next hub meeting and build a presentation around data so that all the hubs can get a sense of it. And, you know, one of the things that I was involved with a while back was learning from a foundation that 80,000 students were not going into colleges, into healthcare, because they couldn't get preceptors or clinical placements. And that's just unacceptable. And so, the chancellor sent the foundation to *[inaudible] [00:40:08]*, the one who loves in New Hampshire and she, what we ended up doing is we brought together a group of southern nurse leaders and nurse educators, like, from Concord down *[inaudible] [00:40:20]*. And the agency funded our meetings. And six times a year, we have a month meeting, you know, on a Friday from 11:00 to 02:00 and it's the most incredible conversations you could imagine, because these are people that should be continue with each other and just didn't have a way to do it collectively. And there is going to a lot of changes around some of the workforce based on their conversations. And it's one other point that it reminds me of that the Governor really focused on, which is there are things that we're going to find that are barriers to success in workforce, whether it's Department of Labor putting in something, one of our volunteer boards like the Board of Nursing or any of those other groups that have things that students either can't overcome or agencies or schools can't help them get through it.

And so, looking at those and seeing how we can change them looking you know really helpful and so we are doing that. So, and maybe they will run into those barriers. You know, by all means, let me know, because I'm trying to make a list and then so what's the solution to it.

James Key-Wallace: Great. Well thank you both very much. This is wonderful. Thank you for all your work. You're welcome. I hope you're enjoying your retirement. Perfect. Well, thank you for that. So, Joe, I know we have a number of informational items to continue on with. Take us to the next one.

Joe Doiron: For the record, Joe Doiron, if I can turn everyone's attention and thank you, Donnalee and David. And, also, apologies for the heat in here, for the temperature. Apologies. We're going to go to Page 37, Item 2(b), a rapid response update from Nick Masi.

Nick Masi: Nick Masi for the record, workforce development administrator. Since last meeting, we've had a 12 Rapid Response *[inaudible] [00:42:22]* activities. It's on par with what we had in previous time period. We did 13 the prior which was just one less. So, there's been a slight decline as far as the number of people that have been impacted by the strong activities. We had 379 compared to 400, 278 versus 409 on the previous time period, on the previous report. The number of businesses fluctuate, because it seems to be studying that kind of 350 *[inaudible] [00:42:56]*, about 350, 400 people that are infected during that time period. So, since I started January of 2025, each third or each quarter we had about in that range, 350, 400 people that have been infected. Five in-person rapid responses and one virtual.

With several large companies that made the offer coming *[inaudible] [00:43:25]* fully rapid response. They declined the *[inaudible] [00:43:29]* us, because they had everything setup for themselves. The three big ones that we had since February were *[inaudible] [00:43:38]* Ruger in Newport laid off 80 people, Phoenix Precast here in Concord*[inaudible] [00:43:44]* laid off 95 *[inaudible] [00:43:47]* company in Ohio. And they, within their, they just were shutting down, that's it. And we had North Country Growers in Berlin*[inaudible] [00:43:57]* and they laid off 40 people, had lost through financing for payroll and from what I hear, they're still trying to find finance and to continue on. So, we're *[inaudible] [00:44:11]* up there and 39, I think reported with the layoff *[inaudible] [00:44:15]* the rapid response.

The only other thing we have here is, other than rapid response is, I've been talking to businesses, have made the contacts out with businesses and business role *[inaudible] [00:44:28]* board information on October, with our next meeting, so just a little teaser there *[inaudible] [00:44:37]*. So that's it. Any questions anybody have? No questions?

Joe Doiron: Thank you.

Nick Masi: Thanks.

Joe Doiron: Again, Joe Doiron for the record, Item 2(c) on page starting on Page 38 is going to be discussed by Melissa Carter.

Melissa Carter: Melissa Carter for the record with a fiscal update for our WIOA Title I Grant*[inaudible] [00:45:00]*. Just a reminder, our grants are awarded on program here and they have *[inaudible] [00:45:07]* and will require to obligate general funds by the end of the first year. So, our last meeting, I gave an update on our first quarter, so I have our second quarter in here, but I will give you a brief update on third and I'll get the print out next meeting since it's now a few months passed *[inaudible] [00:45:27]*. But as you can see, after quarter two, we had minimal funds left in our used grant. By the end of quarter three, we have $1.49 remaining, so it's basically attentive.

We're, although it's actually all of *[inaudible] [00:45:48]*. Program year '24, we'll be, we have one more year to extend all of the funds from those brands. As of the end of quarter two, there is just over $1 million remaining in balance. But since quarter two and quarter three, we had spent 42% of that, so they're going just over $600,000.

And then our program year '25 is the one we were awarded in July. And by the end of the second quarter, we had almost $5.5 million remaining, which we spent 58.9% on that balance in quarter 3. And just on a fiscal note, we have had many audits. In the last couple of years, we had one with our SCSEP grant *[inaudible] [00:46:43]* with is for the seniors. We've had two single audits for the state and we had our federal review which in accumulation of all, it takes a tone of time *[inaudible] [00:46:53]* for myself, Lisa, Joe, we try to spare everybody else, but not always a guarantee *[inaudible] [00:47:00]*. But based on the amount of funds we're awarded from the federal government for the *[inaudible] [00:47:06]* WIOA Title I grants, I'm anticipating a single audit annual with the state just because we have exceeded that certain threshold. And we got *[inaudible] [00:47:17]* our potential allotments for our next program year which has gone up 1.07% from this program year. So that's great, thanks too that we have the need for the *[inaudible] [00:47:28]* funds. It's not ton, it's just over $24,000, but it's something *[inaudible] [00:47:36]*. Any questions?

James Key-Wallace: Seeing no questions, Chair, thank you. No? Awesome.

Joe: Thank you, Mr. Chairman. Again, for the record, Joe Doiron. We're going to go to Page 42, Item 2(d), and the presenter is Lisa Gerrard.

Lisa Gerrard: Lisa Gerrard, the record. 2(d) and 2(e), are both program performance updates. We got we were able to get Q2, which we weren't able to provide you with last meeting. So, we do have Q2, Quarter 2 of 25 performance in here. And I will note that on the chart, there is a problem with the VR over here 25Q2 measures. Those somehow copied our adult goals into that column. So, we're going to fix that and get it up to you electronically. Basically, both PY'25 in Q2 and Q3, we're in the board for WIOA title programs. Our WIOA title one programs that OWO administers are mostly in the green. We're a little bit yellow in some of them, and we do have a couple red, which falls below threshold right now. We've been working really hard at the field level on credential statement and measurable skill gain for the documentation and really trying to make those measures, trying to meet those measures.

So, I think that we're going to be okay at the end of the year, but I'm not quite sure what the other title programs. Adult Education and Voc Rehab are struggling a little bit, but I'm hopeful that we can turn it around at the end and as a state, meet our measures. So Q3 is on page 45. That's the chart for that will really show you Voc Rehab numbers that were kind of wrong in the other one. So, you'll see there are some red numbers in there. But, again, credit measurable skill gain is a year-long measure. So, we expect it to be either red or yellow about this time, especially for vocational rehabilitation and the youth program because a lot of their measurable skill dates come after school ends with diplomas and high school graduations and conditions. So, I'm we're very hopeful that we can, as a state, beat the measures. Any questions?

Unknown Male Speaker: Hi. I have a question Lisa.

Lisa Gerrard: Yes.

Unknown Male Speaker: What seems to be the issue with the adult ed, *[inaudible] [00:50:33]* not completion and follow through with their job? Or was it…

Lisa Gerrard: Adult education, they're in their own case management system. They do struggle with performance measures because the way that they have to capture a lot of the data for them is manual. So, they have to do follow-ups. They have to get employment information. They have to get wage information from the actual participant. And to be perfectly honest, most folks don't respond back to follow-up. So, it's hard for them to capture the data accurately. They don't have, there's a problem with the ability to use wage data from the natural employment security for them. There's some kind of legislation issue that they've been working on for quite a few years, but it's because they have to do follow-up manually to get all that data back. Yeah.

Unknown Male Speaker: So hard to fix and get everywhere along with each other, but we'll lose money if we don't reach that.

Lisa Gerrard: So, what happens with performance measures is at the end of the year, they will run them through a statistical adjustment model, which will either make them go up or down. If we fail across the state in once performance measures meaning the same level, then we will be under a corrective action plan. And if we fail in a second year in a row, that same measure, our title one program will lose some discretionary government reserve money. So, this is one of the reasons we added the other two titles or other three titles into these performance measures, because we all either meet the measures and succeed or we all fail together.

Unknown Male Speaker: Yeah. Okay. Yeah. I hope you get better accountability for that final piece. Yeah.

James Key-Wallace: Great. With no further questions.

Joe Doiron: Mr. Chairman, for the record, Joe Doiron. I don't know, Lisa, if this may be a moment to talk about our negotiated performance goals for U. S. Department of Labor. I know we wanted to maybe mention that to the SWIB and where that kind of stands process wise.

Lisa Gerrard: So, Lisa Gerrard for the record again. This is a negotiation here for our performance measures. So, when we do the revisions to the state plan, that means we revise our performance goals for the next two years. So, we just finished our negotiation with the US Department of Labor, PTA. Title one performance goals were really high. I mean, they're really high now if you look in comparison to other programs. We have really high performance measures in our title one, Adult, DW and Youth programs, and they went up even higher. So, we were able to negotiate by Melissa and I, Melissa Salmon and I drafted some language about what is forthcoming, what we think is going to happen in the next couple of years with enrollments, with populations that we're enrolling. So, we made a really good argument, and they accepted our negotiated performance measures. They're still really high, but we took it as a win that we were able to get them even 1% or 2% lower. So, we can put that in the next SWIB. We just literally got it, like, the other day. So, we can make that an informational item for the next SWIB to provide those goals for you for all of the programs as well.

James Key-Wallace: Great. Thank you very much. Back to you, Joe.

Joe: Thank you, Mr. Chairman. And if you need Lisa to help negotiate a car sale, I think she's available after this meeting. She was very persuasive with the Feds. Item 2F begins on Page 46 and goes for a number of pages. These are and, again, for the record, Joe Doiron, these are success stories. I hope that you all have an opportunity or had an opportunity to review those and happy to take any questions that you might have. We certainly talk about performance and numbers and money and all that sort of stuff, but this is kind of the human story, some real compelling stories, and, and really good work by a lot of folks in here. So happy to take any questions, Mr. Chairman, if there are any.

James Key-Wallace: Cindy?

Cindy Harrington: Cindy Harrington, I think I just want to say I really enjoy reading these, and it's nice to see the diverse age groups, counties, and different training centers.

Joe: Thank you.

Cindy: Thank you for sharing.

Joe: Thank you for saying that. Thank you. It's a lot of work. Thank you. Thank you, Cindy. Great. Thank you. Proceeding on. Now we're on to Page 61, Item 2G. Again, for the record, Joe Doiron. So, New Hampshire Works Conference, we are, it's weird thinking about October, especially in a beautiful I know we're technically not in summer, but, you know, it feels like it today. So, October 23, we're going to be hosting the third New Hampshire Works Conference. So going for our Triple Crown is the goal on Friday, October 23, 8:00 AM to 4:00 PM at NHTI. Thank you Kris and the team at the Community College System for providing a free event. We have another additional item for the New Hampshire Works Conference, so I don't want to kind of step on that yet. I know we're about to go into that. So, for this, it's kind of a save the date.

We invite members of the SWIB. We are also looking for volunteers for the awards committee. We would like at least three members of the awards committee. I know Alan and Rick and Tracy were on it last year. So just saying, we can always volunteer Tracy since she isn't here today. But we are looking for at least three members of the selection committee for that. So, if you're interested, if you could see myself or Jess after. If you feel like you would like to present something at the conference, we are welcome and always happy to have SWIB involvement. And if you just want to come and attend as a member of the day just to go to sessions and meet and greet with folks, the feedback was really positive that we had several members there that folks really acknowledge or really appreciated the fact that the SWIB acknowledged the importance of this event. So, we have the date, we have the time, the place, and the next item I'm going to ask you for money.

But I'm happy to take any questions on Item 2G. And, again, we get this all donated in terms of presenters essentially, and we run a very shoestring budget. So.

James Key-Wallace: Great. Thank you, Joe. This is the Chair. Be there or be square, I think, is the message. I will definitely go, Joe.

Joe: Great.

James Key-Wallace: Thank you. And I'll make you is it Giving Tuesday today? Is that the day? I'll do my own pledge. If anyone here by the end of the day, on the SWIB agrees to be on this nomination committee for the awards, I will join as well and then you'll have two people.

Joe: Great.

James Key-Wallace: Someone here looks like we got Alan. Okay. All right. That's two.

Rick Bartle: Alan and Rick.

James Key-Wallace: All right. Three. We did it.

Joe: Great. Thank you, Mr. Chairman. You got it. And, and also to, and not to belabor the point, but it we have some really incredible people doing some incredible work. And something that we realized a few years back, something that we're doing very poorly was acknowledging people's years of service. And last year was really emotional because we had Commissioner Copadis retiring. We had Donnalee retiring. We had some other folks getting some awards. So, it's really awesome. So, thank you. Is it all right if I move on to Item 3(a), Mr. Chairman?

James Key-Wallace: Yes. Please do. Thank you. So, for the record, this is James Key-Wallace. We're now moving to the board motion and discussion items. So, get your hands ready, yeas or nays, and we'll go, go ahead.

Joe Dorion: Perfect.

Joe Doiron: Yep. Thank you, Mr. Chairman. Again, for the record, Joe Doiron. So, again, we put the details there. We do have we do have some board funds set aside and a dedicated fund. These are non-federal dollars. This will be the third year. Each year, the State Workforce Innovation Board has supported the conference. We run a very shoestring budget. We get presenters for free. We get the space for free, including audio visual and, and their use of their tech support, which there always seems to you know, they're just wonderful. I can never seem to get a PowerPoint to work. We do our, we are generously getting food donated by CAPHR. So, the Community Action Partnership at Hillsborough Rockingham County, they did that last year, and they're also likely going to support opening plenary speaker again. So, we are asking, you know, for if we could get just in case if, if whatever happens, we did put it in the motion for $5,000.

We are not, you know, we are, this is just so we don't have to come to you in a panic at the October meeting that if for some reason the food falls through or there's something that happens with the venue, we don't have to come back with an emergency item or something retroactive. But I think last year, our total budget was, like, $235. It's for printing and stuff like that. Also, this is how cheap we are when we go to conferences. We rate the swag tables as prizes for some of the networking things. So, there's a few vendors that in Phoenix where we're at least and I were at were not pleased when I kind of rated their tables, but we got some good support as well. So, we are asking for $5,000. This will be the third year. We will likely come nowhere near that number, but, again, that is just to ensure that we have the authorization to not exceed and then go from there.

James Key-Wallace: So, if I could get a motion and then a second and then any discussion?

Moved by Rick. Second by Alan. Chair has one question. Yeah. Unspent monies that are allocated for this, how do they where do they go back?

Joe Doiron: They just roll over. Back in. Yeah. Back. Yep. So, we for the record, Joe Doiron, we use our P Card through the state system. So, there are checks and controls on that. So, we have to ensure that the expenditures are what they say. We also do, like, a separate W. B. Mason order to track its, this is how kind of granular we get. So, when we have to, like, do the printing in we do that in house. So, we do track, you know, to the, to the ream of paper sort of thing. So, we are quite granular and quite careful with how we use these funds. So, they won't be taken out of anywhere, but when we do the reimbursement we utilize the, the board funds that we have. Again, non-federal, non-governmental funds. Does that answer your question?

James Key-Wallace: It does, Joe. Thank you.

Any other questions? All right. We have a motion and a second. All those in favor say aye.

Attendees: Aye.

James Key-Wallace: Aye. All those opposed? Seeing none. All the extensions? Great. The motion passes.

Joe Doiron: Thank you, Mr. Chairman. Item 3(b), again, starting on Page 64. We are partners with adult education. They are title two under the Workforce Innovation Opportunity Act, WIOA. So, there are tie ins to the different titles that we have. So, I know Richard Sala couldn't be here today. He represents the Department of Education on the State Workforce Innovation Board because, again, they are a core partner, a partner agency with all that we do. Every so often, and I say that because it depends on how often they put out the procurement for the adult education grants. It could be a two-year, three-year, four-year. It's their programs to manage, so I don't want to speculate. In this case, you know, we been asked as staff to support their efforts in procuring new adult education providers across the state.

So, a request came from Chrissy Vander Hook over at adult education for myself, Nick Masi, and Melissa Salmon to, on behalf of the SWIB, review applications that were reviewed. We cannot comment on who applied. That is confidential until it ends up on the governor and council schedule. My understanding is that they're probably going to go for, like, an August or September, so giving kind of a rough time frame. So, each member of the Office of Workforce Opportunity reviewers on top of other reviewers reviewed the applications to make sure that there was tie in to the WIOA combined state plan and the overall workforce system here in New Hampshire, which we found that they actually asked a question in their request for application. So, it meets the compliance requirement. So, this is one of these items that we have to sort of provide a nod, a supporting that they've followed the procedures and are meeting compliance.

So, did I explain that in an okay manner? It's we do this also if you the SNAP E&T plan and other programs through DHHS to ensure coordination and also meet compliance under WIOA. This is something we've been doing since WIOA was passed in 2014. Happy to answer any questions.

James Key-Wallace: I see no questions, so I'd be happy to entertain a motion. Thank you Commissioner Lavers. A second?

Larry Major: Second.

James Key-Wallace: Great, great. Thank you, great. So, we have a motion and a second. Any discussion? All those in favor? Oh, sorry. Yes, go ahead.

Unknown Male Speaker: Question for the record. I mean, looks like the only resource this really sort of requires is people time.

Unknown Male Speaker: That's it. Right? I mean, there's no…

Joe: Correct. For the record, Joe Doiron. Yep. So, it's our and they are quite robust responses that have taken quite a bit of time.

Unknown Male Speaker: Okay.

Joe Doiron: But correct. Correct. We don't have to we don't provide any money. It's just staff time and effort, and it's all compliant under WIOA that we can allocate our time to it.

Unknown Male Speaker: Great. Thank you.

James Key-Wallace: Okay. No further discussion I see. All right. All those in favor signify by saying aye.

Attendees: Aye.

James Key-Wallace: All those opposed? Any abstentions? Chair votes yes. The motion passes. Thank you, Joe.

Joe Doiron: And for the record, we had…

Unknown Male Speaker: I'll let this is right because I'll abstain…

James Key-Wallace: Okay.

Unknown Male Speaker: On that last one.

Joe Doiron: Yep. Great. Thank you. One abstention noted. Thank you. And just for the record, it was Commissioner Laver's motion, second by Larry Major.

James Key-Wallace: Correct.

Joe Doiron: Okay. Great. Just making sure for the recording. All right. Item 3(c) starts on Page 66. This is a very substantive item. Lisa Gerrard is going to take us through it. I will try to help and provide, but I don't want to step on Lisa's toes here. Once every three years, we have to do this, and this took staff on the road all across the state for multiple days, three hours at least for each of these certifications. So, but also, two, Lisa developed in coordination with our partners a wonderful process. So, she gets a deserves a lot of credit for the work she put into this. So, I'll stop talking and turn it over to Lisa, and this starts on Page 66.

Lisa Gerrard: Lisa Gerrard, for the record, the last SWIB meeting, we came with our revised one stop certification policy, explained how it used to be and how we wanted it to be. You all voted on it to prove it. So, we took it. We implemented it. Joe and I and Jess just hit the road for the whole month of April, I think. It was a whirlwind. We were able to visit every single New Hampshire Works office. And to be perfectly honest, it was fantastic to get out to the field and to really sit down with the staff that are doing the actual work with participants to really listen to what's working, what's not working, what's great, what's might need some help. And we've gained a lot of understanding of the differences that each office has in response to their community. They really do kind of make the office fit the community.

So, they don't, they wrap themselves around the community in order to fit, where that really does help the participants and the greater community, the business the businesses in that community as well because they really do understand what's happening. They have their fingers on the pulse of what's going on in their community. I can't say enough about field staff. They are dedicated. They are knowledgeable. They want to do a good job. They will work tirelessly to help anybody that walks in that door. However, there are some observations that we have which search on Page 67. And some of these really do go to continuous improvement. The one there was some consistent being staffing is one of them. We are short staffed in every single New Hampshire Works office. There is not a lot of cross partner representation at the New Hampshire Works offices either, and that also has contributed to statuaries.

So, there are things that we can potentially do to try and work on these issues going forward over the next three years, and I hope that's what we take away from this because it's not, it's really not a ding against anybody. It really is just that staffing is really hard right now with all of these programs. And if you don't have staff in place, because and there's vacancies, other taking the responsibilities on for those people that are not there. And it creates a kind of it's a snowball. It's a snowball effect when, when we are short staffed. Other than really the integration of partners and staffing issue, the only other thing that we noted was some accessibility issues in some on at some of the buildings that are not major at this point, but there were some walkways that were deteriorating. And I know the New Hampshire Employment Security already knows this. That, that it could potentially become a problem with somebody in a wheelchair or somebody that had mobility issues.

So, we wanted to point out the continuous improvement, but we also highlighted at the beginning some noted practices. We didn't list everything that we, we gathered at all of the offices, but we tried to highlight some of the really unique things that some of the offices are doing. Did I miss anything, Joe? It was a lot. Thank you to Dijana and Kate and Sarah Morrissey. Sarah Sacco also, they were our road dog people with us. They kind of followed us around, Dijana, Kate and Sarah Morrissey covered the actual reception and different things that were going on at people in the security offices so that their staff can come in and talk to us.

We had some really great conversations, and that's really, I think, for us, the takeaway. And we want to make sure that we support them in any way that we can and some of that continuous improvement that we've noted are some ways that we potentially help.

James Key-Wallace: Well, Mr. Chair, thank you for this report and to the team and everybody else that went. I know this was enormous amount of effort. I think I actually remember signing, the travel authorizations when I was interim commissioner over at BEA for this. I was like, wow, you guys are all busy. So good work. I, I do have one question for you. So, and, and tell me if this is not SWIB sort of bull's eye focus or maybe not even OWO staff focus. But whenever I hear sort of a list of opportunities for improvement, I always think, okay, that's great. So, what are we doing to keep track of those? Are they progressing? Are those opportunities for improvement being realized? You know, some of them might be in their control, some might not be. Like if it's staff, I know there's probably a request for appropriations and allocation and hiring but at least we could know the status of those and where they are so we know how this kind of opportunity list is going.

Is that something that could come back to us as a recording item over time? Does that make sense for the SWIB? What, what do you think?

Lisa Gerrard: Yep. Lisa Gerrard for the record, absolutely. So, with this new process we built-in into it after we did the initial certification, which we do recommend all 12 offices be certified. We built-in an annual narrative that each office will then submit to the OWO, which will be asking about some of those things. You know, what have you worked on this year? What do you need? The different things that we put in our report. We're going to look for a response back. In addition, we work very close, closely with Sarah Morrissey, back in New Hampshire Employment Security. So, her and I will work on some of the things that are more tangible as far as, like, you know, we'll get, I'll check-in every once in a while how are you know, has there been any movement on the walkway in Manchester or things like that. So, we can definitely provide a report back on some of these items.

The staffing, you know, obviously, it is kind of where we're at. We do have still a freeze with state employment. So, if that one's going to take a little bit longer to kind of make a real difference in location with the partners. The one stop infrastructure MOU is coming due this year, so that is going to potentially work on maybe getting more partners into offices. So, there are some things that we can bring back to this point.

James Key-Wallace: That would be great. None of its easy, right? But it'd just be nice to know how it's going.

Rick Bartle: I appreciate that. Rick Bartle, for the record. So this is sort of I, I realize this is not a criteria that's necessarily going to speak to certification. But anecdotally, as you're out there driving around looking at all these different sites, how much does performance of, of a particular one stop location, how much is it impacted by their actual physical address? The only reason I ask is because in Nashua was is fairly often tracked relative to where the community is. And so, did you *[inaudible] [01:15:34]*?

Lisa Gerrard: Lisa Gerrard for the record again. We have seen foot traffic. I will tell you, Nashua has been one of the busier offices for foot traffic. The other great thing the New Hampshire Employment Security does is they mandate that everyone attend a session in person when they apply for unemployment benefits. So, it's automatically building in foot traffic to that location at least once. But then that person now knows that's my location. I know how to get there. I know where to go now. So, it's also an added benefit with ERI sessions and those mandatory sessions, bringing folks in to the locations. Some offices are slower than others. Salem, they're right on main. Right on Route 28, main location, great parking lot. They don't have a lot of foot traffic per say. So, location isn't always correlation there. I think there could be some, but also most of the New Hampshire Works offices are in locations that the community knows because they've been there for quite a long time.

Rick Bartle: Okay. Thank you.

James Key-Wallace: Commissioner Lavers.

Richard Lavers: Richard Labors. So, I'll address that issue or help with some more information on that. At least you did a great job responding. But almost all of these sites are owned by health security or leased by employment security. And an important distinction is that while other state agency buildings are owned by the state, admin services controls buildings, and then an agency will lease out space. These sites are actually owned by employment security. So, on the deed is employment security, and it goes back to the nature of the original dollars that were used to purchase them that were in part federal dollars that required that relationship, that they be held by employment security at the time. One thing that New Hampshire does really well is that we, we have more one stops than most other most other states have.

And you look at other large states, big box states, and we have more offices than they do. And so, their offices really aren't even accessible for most of their populations. Ours are quite accessible when you look at a state the size of New Hampshire with 12 locations and some itinerant locations up in Colebrook and Plymouth. It's quite remarkable that we have as many locations as we do. It's a good, you make a very good point about Nashua. You can compare Nashua to Manchester. Manchester, we're right downtown here on Hanover Street. We've been there for seemingly forever. It predates my 16 years with the agency, but it's walkable right on the bus route. It is, it, it couldn't be more accessible, and you see that in the numbers. We have that's our busiest office. Nashua used to be in a location like that again, predates my time with the agency or George Copadis' time with the agency. But there was a decision made to move the Nashua location out onto 101.

The only good things about the current location are that it's close to the community college, and it's on a bus line. It's not walkable at all. I don't think 101A is a place where many people would enjoy getting out to spend their time on a lunchtime one or trying to figure out where the office is off of 101A, behind a bunch of buildings, and then seemingly feel like you have to leave a trail of bread crumbs to get out of there. So that's a location that it should be better than it is. You know, back when it was moved, this and Plano Security now owns that site. So tough to a lot of things that go into factors that go into trying to move that to a, a better location within the downtown border.

But overall, the New Hampshire does really well with maintaining a network of fully accessible offices that you can get to in less than a half an hour drive. In most instances, it's a lot less than that. That's all. Thank you. And then just I wanted to reiterate the thank you earlier. So, Dijana and Kate, they are both here. They're assistant directors in our employment service bureau. And Sarah Morrissey, all of their efforts with the team that went around to all of the offices. So, I thank you to all of them. Notes about staffing, very much felt by employment security. You we have about, you know, over 80% of the staff that are out in the offices. And right now, with the, a lot of the empty that you see, there's a lot of positions that aren't being filled, not because of difficult conversations with the governor.

The governor has been excellent when we request for a position to be filled. You know, we have, you know, we have no general fund dollars. It's all federal and other funds from employer taxes. But the governor has been great whenever we are able to fill positions. It's because of those funding sources aren't adequate to meet any of the growing needs that we have with delivering these services. So a lot of our positions that have become vacant over the course of the last year, and a lot of those fall within the local offices and the one stops, have been kept vacant because of looking at budget issues down the road and wanting to be good stewards of the agency budget and not have a problem when we get into that next budget cycle. So that does result in people wearing a lot of hats within the one stops right now. And Dijana and Kate, I see their travel vouchers, so I know how much coverage they are providing out there in the one stops, same as Sarah. And so, there's a lot of each day is a new challenge.

I'm trying to make sure that we have adequate coverage to make sure that that person coming in the door can get the services that they need. And so seeing, you know, as we look at the next one stop agreement, seeing more partner staff out in our one stop offices, I think it's something we need to really, really look hard at in getting more of those partner services so that these one stops could be truly one stops. The Claremont office right now is a great example of some of the success, and I saw Lisa that you had noted that, and I was really excited to see that. DHHS threw a, you know, they had a, a facility issue with their, their Claremont office. They needed to bring in some space, what they thought was temporarily. They have five staff in our Clermont office, and they've kept them there because they've realized that when they have their appointments coming in, those individuals are then going over and meeting with a counselor to either talk, you know, whichever of the WIOA programs that might not be a good fit for them or the WorkNow program or other services.

And the staff get along really well. We have more people in there. It's more vibrant in the office itself. So, it's a great example of what, what we could be seeing in some of the other offices, and DHHS has been great in wanting to further have conversation around that. They own a lot of other facilities, though. Right? So, it becomes difficult. Some of the facility issues that were noted, you know, I was in Claremont yesterday, and that sidewalk needs some, needs it's more than TLC, and it needs to be ripped up and replaced. Some of the signs could look a lot better.

But right now, without having you know, with partner agencies not having a presence, they're also not contributing anything significant financially to the operation of these offices. And that falls almost entirely on employment security. And so, when all of your revenues are going down because when the economy continues to be strong like it is right now, layoffs are low, employer tax rates stay low, and in fact, one of the lowest in the entire country right now on average. What they're what that then translates into is that there's fewer of those tax dollars that go to support the operation of employment security. And it's those dollars that get relied upon for fixing those sidewalks, fixing those signs. And so it, it's just a reflection of what the budget reality is. We'd love to be making those repairs. But right now, with our, with the current state of how the one stops are funded and what those revenues that employment security relies on are continuing to go down, it's just we're at a let's stay afloat right now and do the best that we can with what we have.

So I think the one stop the renewal of the one stop agreement will be a good opportunity to look at that and, and what we want for partner contributions to be able to support the type of offices that we want to be showcasing for the public to make it so that it's a desirable place to come into, not something that's just viewed as the unemployment office. Right? It's something that you come into when you're, you're looking for that next better job, but sometimes when the signage doesn't reflect that or the sidewalk doesn't reflect that. The one in Manchester is not my problem. That's the city. It, it can be tough sell, right, to get some of those folks to come into the office. And so, I think that, again, that conversations around the renewal will be a good opportunity for us to look at that and think about how we want, how we want all of this to work and how we want the finances to support that.

James Key-Wallace: Perfect. Thank you, commissioner. Are there other questions or discussion on this item? Okay. Seeing none, so there are, two motions and let's take them one at a time. So, motion number one, as you can see in your packet, is to approve the certification of all 12 of the offices.

Rick Bartle: I move.

James Key-Wallace: Great. Moved by Rick. And second? *[Inaudible] [01:27:22]*?

Ryan Clouthier: Ryan Clouthier *[Inaudible] [01:27:22]*.

James Key-Wallace: Yep. All right, thank you. All right. All sorry, any discussion on the motion to approve certification? Seeing none, all those in favor?

Attendees: Aye.

James Key-Wallace: All right. All those opposed? Any abstentions? Chair votes yes. Motion passes. Thank you. Motion number 2 is to have the SWIB direct the One Stop Consortium to look at this MOU for opportunities to improve, engage partners, and do all the things that we just talked about.

Unidentified Male Speaker: So moved.

James Key-Wallace: Second. Great. Christine second. Thank you. Any discussion? No? Seeing no discussion. All those in favor say aye.

Attendees: Aye.

James Key-Wallace: Aye. All those opposed? Abstentions? None on both fronts. James votes yes. The motion passes. Great. Thank you. That was very interesting. Yeah. That's, thank you. Joe?

Joe Doiron: Thank you, Mr. Chairman. Thank you, everybody. We are now being mindful of the time. Item 3(d) on Page 82. I don't want to read through everything. Workforce Pell was passed under HR1, July 4th, 2025. Workforce Pell has, is going to bring some really great opportunities to the state of New Hampshire and nationwide for workforce development and for improving access to these programs. You might be wondering, why is this a SWIB item? You know, why is this being discussed here? Well, under HR1, the responsibility for approving programs falls collaboratively to the State Workforce Innovation Board and the governor's office of each state. So, what we're looking here to do is to get if you see in the in the motion is to get, to get granted authority to work collaboratively with the governor's office to make sure it's a plan that she approves and her and her staff approve.

We have done a considerable amount of work going into this. We understand that things can change, but we want to kind of give, we like to give options and not just a blank piece of paper. So, we convened in OWO a work small working group. Kristine Dudley from the Community College System, Sarah Morrissey from New Hampshire Employment Security, where we could come together, take a look at what the feds were talking about, take a look at the legislation. Also, at the time when we were writing this, we only had the final rule out for a week. So just to be very clear with all the shutdowns and everything that's just happening in Washington, I'm just going to leave it at that. Things were incredibly delayed and incredibly unclear. So, we were kind of working with the best information possible. So, we are making some great progress to understand what the requirements are under Workforce Pell, how we can effectively deploy it here in New Hampshire.

So, we're going to actually see a lot of likely SWIB involvement. So, in a future item, we are going to add ask for an additional meeting. We're going to be getting some committees likely up, up and going again, which is awesome. So, this item here is to give us the authority to continue doing the work that we're doing to make sure that we're moving in a direction that is agreeable to the governor and her team and incorporates her vision, but also, two, ensures compliance with the federal regulations. That's, of course, always a thing.

Workforce Pell is a great opportunity. It is certainly not a silver bullet. As I've just been describing, Congress never misses an opportunity to miss an opportunity and made a, I would argue, a very Byzantine and complex system that goes into this. We have to in order to get program we have to approve programs, the state does, but we have to look at return on investment. We have to look at job placement. We have to in order for a program to get listed, it has to be on the Eligible Training Provider List that we administer for one year. There are other requirements, job placement. There are certain clock hours, but not to be confused with also a limit on weeks. So, there are multiple I feel like I need a decoder ring on some of the, the programs, updating myself there. I apologize. And so that's something that as staff, we have to kind of work through and provide options to the decision makers so that they can make an informed decision on the process.

So, I'm happy to discuss Workforce Pell, kind of where we're at, but I know I talked too much. So, I want to pull back and see if you have any questions.

Larry Major: Larry Major for the record *[Inaudible] [01:32:17]* for the record. So, we did release, bring into the email onto, on Phase 3, of course, if you ever wanted to do that?

Joe Doiron: So…

Kris Dudley: Sorry. What kind of course? CDL.

Larry Major: CDL.

Sarah Morrissey: Sorry. Just…

Larry Major: The commercial driver's license.

Joe Doiron: Yes. So for the record, Joe Doiron, and real fast, again, thanks to Kris Dudley and Sarah Morrissey for their help with this. So, correct. So, a program similar, if it fits within the time requirements that are very strict. We also have to look at I mentioned completion rates as well. That's something I neglected to say earlier. So, we have to take a look at all these different metrics in order to get the programs eligible and approved. What we've seen in CDL since it was mentioned, there is unfortunately or fortunately, depending on how you look at it, there is a higher fail rate. And again, said that can be good or bad because, you know, they do want to be quite choosy about who gets behind a big, you know, a giant truck and for safety reasons and whatnot. So, it could be a program like that. The students have to be Pell eligible, so they have to fill out the financial aid paperwork in order to be so it is an eligibility program just like regular, quote unquote, regular Pell. Was that helpful?

Lisa Gerrard: Lisa Gerrard, just, just to clarify as well, for Workforce PELL, have to be the, the training provider has to be accredited by the higher education. So, a lot of the *ETPL [inaudible] [01:33:56]* providers that are currently on will not qualify for the Workforce Pell, because they are not recognition by higher education. So, like Community College System would qualify, UNH college system, but it will limit the ability to, based on the health programs *[inaudible] [01:34:19]*.

[Inaudible] [01:34:20].

Kristine Dudley: Sorry, I will just have a comment as well. It really is, it, it's interesting because I think, Joe, you said it best. It's, it's not necessarily a silver bullet. It's what it really is an opportunity to have some of the short-term workforce credential programs be eligible for some federal Pell dollars. Right? So just like any other eligibility, it's going to have to go through all of the touch points. Joe mentioned some of them. But ultimately, students have to still complete a FAFSA. So, it follows. They have to graduate high school. They have to fill out a FAFSA. So, there's all of those requirements that are still there that are somewhat academic related, right? But it does provide a really great opportunity and funding source, you know, for students. But it definitely it's been interesting working through all of the requirements and the rules that have been put in place to really figure out which programs will ultimately could potentially be eligible.

Joe Doiron: And, and again, for the record, Joe Doiron, so we will not be touching any of the money that comes through. There's no specific pot or allocation that each states get. So, we, we won't be reporting out on that, but we will be probably reporting out on, like, enrollments, performance data, that sort of stuff, all to make sure within compliance of the feds and what the governor would like. On top of that, you know, this is a tool in the toolbox. It's not a silver bullet, but it will help with increased access even by a little bit. And we're not talking, like, hundreds of programs. We're talking probably between five and 10. You know, the low watermark being five, the high being 10. And we can't, we're, we're, we have to be strategic because we don't know what the penalties are if, you know, there's certain fail rates or non-completion rates. A lot of this is incredibly unclear. But here's the good news. It's a great opportunity. We're working collaboratively towards it.

We are ahead of most states. With the exception of, like, North Carolina, they have a website going, but they have, like they have more people figuring this out than we do in OWO. So, there's that. And but also, two, we don't have a funding stream that comes with this to kind of manage all the responsibilities that we have. I mean, there's going to be reporting that we're doing collaboratively with New Hampshire Employment Security on all of that. Again, we have to track job completion, return on investment. So, we got to look at wage data. We got to look at a whole bunch of, so the devil's a little bit in the details here, but we're going to get through it.

James Key-Wallace: Okay. Any other questions? No? Okay. So, we do have a motion, a request for a motion in front of us that is to grant OWO the authority to develop the process to implement Workforce Pell. And I would be happy to entertain a motion if someone's willing to make it.

Cindy Harrington: *[Inaudible] [01:37:34]*.

James Key-Wallace: Thanks Cindy. Got you by a fraction. Second.

Rick Bartle: Sure.

James Key-Wallace: Rick? Wonderful. Any further discussion? Nope. Okay. All those in favor please say aye.

Attendees: Aye.

James Key-Wallace: All those opposed? I think it might be best.

Kristine Dubley: I think it must be best.

James Key-Wallace: Okay. One abstention, Kristine Dudley. No opposed. I didn't miss anybody on that. Careful, yes. With that the motion passes. Thank you, Joe. I'm going to go into my timekeeper chair mode. Just FYI, I'm not becoming less friendly. I'm just trying to get us out of here while still attending to our duties. Joe, if you could please take us to the next item.

Joe: Joe Doiron, for the record, Page 85, 3(e), the state plan. It's something I really don't love chatting about, and I just want this never ending story to be over. So, we did get final approval. So fun fact, we were the second state to put it a plan. So, we, we just got beaten out. I don't they haven't told me who the first one is. But the big thing is on May 29, we were, that's why this packet was a little delayed getting out the door because this is a big thing that we had to get done. We're like, hey, feds. I have a deadline here. Can you help us? And they said, yeah. We'll get back to you. And but on May 29, we did receive formal notification that our plan was approved. So, we are looking for in the revision, we're looking to approve the revisions. Revisions included updating performance data requirements that updated performance goals, minor tweaks, some commas, and stuff like that.

So, nothing substantive for the really for the board. But if you want, we can, at some point, sit down with you and chat with you about that if you'd like. But minor tweaks and edits. So.

James Key-Wallace: Great. Well, let's first start with a motion and then a second and then move to any discussion. So moved by Larry, second by Commissioner Lavers. Okay, any discussion on the motion to approve the revisions to the state plan? Okay, I will just say good job. You know I know how hard that state plan is and to get through with relatively minor modifications considering the challenges in getting guidance in that state plan to begin with. I know it's you guys and partners. So, everybody, if you're not patting yourself on the back, you really should. So, congratulations. So that's a big deal. And as long as the commas were in words not numbers I think we're probably okay. But all right so no, I see no further discussion. So, all those in favor say aye.

Attendees: Aye.

James Key-Wallace: Aye. All those opposed? Any abstentions? Chair votes yes. The motion passes. Congratulations. Joe?

Joe: Thank you, Mr. Chairman. We're on Page 87, Item 3(f), high demand occupation list, and Lisa Gerrard will have this item.

Lisa Gerrard: Lisa Gerrard, the record. So, every two years, we are required under legislation to come up with a high demand occupation list. We set the criteria at the state level. We, we looked at our criteria last year with the folks from PACIA over at New Hampshire Employment Security. So, we didn't change up the, the type the criteria this year because we, we really need to have it for a few years to see where it goes. So, we re-ran or ran the list for the next two years, and the list was provided electronically because it's a lot of pages. The highlight really is that we dropped about 51 occupations throughout the different sectors, and then we added another 182 to the list. So, we dropped way less than we've added. So, the list increased quite a bit. And I think we provided the comparison as well. And if we did, we did. So, you would have the list and then a comparison of what dropped off the list and what added to the list.

So, the high demand occupation list is really a set of occupations that all of the title WIOA titles use to determine if an occupation is high demand, we can pay for trainings in those sectors or those occupations. Everything is run through the SOC code. So, each occupation receives their own SOC code. I do not know what SOC stands for. I'm sure it's some kind of lovely acronym, but each occupation has its own, so we run it based on SOC code. We look at an average wage of $15 per hour. We have to have projected growth of 5% or greater, at least 20% projected annual openings. We have to have at least a 106 projected annual openings in each occupation. Apprenticeship occupations, we've been targeted industries to stay on the list usually along with some other occupations that are in the sectors.

So, really, this becomes our list for the next two years. Unless there is a huge change, we can rerun it in between the two years. But this will guide us in the next two years on occupations that are going be in high demand in the state of New Hampshire so that we can start either getting training providers in some of these that we might not have or using existing providers to maybe fill in some gaps. So that's the High Demand Occupation List.

James Key-Wallace: Great. So, I'll start with the motion and a second and then we'll move to discussion. Can I get a motion to approve the high…

Alan Beaulieu: Alan Beaulieu, James, I'm happy to.

James Key-Wallace: Oh, perfect. Great. Thank you. And I got a couple second. We'll get, we'll get it down the road here. Thank you.

Ryan Clouthier: Ryan Clouthier, Yeah.

James Key-Wallace: Yep. Perfect. Okay. So, we have a motion in the second. I see a couple hands up to chat. Sean. Right?

Shane Long: Shane.

James Key-Wallace: Shane? Sorry.

Shane Long: Yeah. Shane Long for the record. Lisa, I know, over the last years we've talked about trying to get like the instruction trainings in emergency services and all those. I did not look at the digital list, but had those sectors, have some of those been able to be added or what are kind of the highlights that have been added to 182?

Lisa Gerrard: So, most of those sectors are going to stay on because they're a sector and not individual occupations. A lot of the trades stay on because they haven't really changed because the need is so great. But we do have some other things that have come on. Some of them, you know, we have to look at the whole list, because there is some that require bachelor's or master's degrees. We only does not pay for those kinds of education. We only pay for an associate's degree. So, I some of the occupations might not ever fit someone. But most of the ones that are in high demand or were in high demand have been added. I can kind of do a comparison of the ones that fell off now or on. Just for one example, social workers, they're on a list now, you know, live meeting application list, where they might not have they weren't last time, but because it's a catch all category for social workers, it's now on there, where report might have been social workers for the legal help for social workers for children, like, the DCYF*[inaudible] [01:45:52]* things like that. So, it kind of fluctuates.

And we do have an exemption process for eligible training providers to add programs that might not be in the high demand, but that they're seeing in the community more projections that they're going to make. So that's another way that programs can get added on that might not fit on the high demand by health officials.

Joe Doiron: Mr. Chairman? May I?

James Key-Wallace: Yeah, sure.

Joe Doiron: For the record, Joe Doiron, but to answer so EMS, we have on there, and we have a great partnership with the New Hampshire Fire Academy, which does fire, but also EMS training. In the community college system, we have on the eligible training provider list and as a high demand occupation, things like EMT, firefighters, and all that sort of stuff. So, we haven't had a huge uptick in people taking advantage of that, but we have had some good success stories in the past about that. And essentially all the trades are high demand. If you're a homeowner or a business owner, you're getting a trades person to your house or business is difficult. So, all of that, yes.

Lisa Gerrard: Sorry, Joe. And Lisa Gerrard for the record. Regarding the EMS, on the last list, we added quite a few training providers for EMS. We added one for Elliot Hospital.

We added quite a few. And we've been pretty close to EMT training along with we usually bundle with healthcare track, we kind of bundle a lot of the training. So, they might start off with L&A, and they go to provide with kind of staff A credential. We've had quite a few folks staff A within EMT training as well. So, and we had one successful individual go through the fire campaigning that we paid for a couple years ago. So pretty exciting to get some of those different tracks going.

James Key-Wallace: Thank you. There are some other questions. We'll go with Commissioner Lavers.

Richard Lavers: Richard Lavers. Just I did look it up to make sure my memory is correct. Standard Occupational Olassification.

Lisa Gerrard. Thank you.

James Key-Wallace: You still got it.

Rick Bartle: Rick Bartle for the record. So, on your list here, Lisa, so there's a couple of things. One, some of them are highlighted or shaded.

Lisa Gerrard: Yep.

Rick Bartle: What's the distinction?

Lisa Gerrard: I believe the highlighted ones are stem programs.

Rick Bartle: Got it. We need to clarify. Yeah, that makes some sense. Okay. And then there was a letter code *[inaudible] [01:48:38]*.

Lisa Gerrard: Oh, on the *[overlapping conversation] [01:48:43]*?

Rick Bartle: On the chart, yep.

Lisa Gerrard: Okay.

Rick Bartle: It's the *[inaudible] [01:48:46]*.

Lisa Gerrard: So down below there is a code that equals the letters. I think *[overlapping conversation] [01:48:57]* here.

Rick Bartle: Looks like the test were *[inaudible] [01:48:58]*. All right. Excellent. Thank you. So *[inaudible] [01:49:05]*.

James Key-Wallace: Any other questions, conversation, discussion? Perfect. Okay. Seeing none, believe we actually already have a motion and second on the table. So, all those in favor of adopting the high occupancy list, please say aye.

Attendees: Aye.

James Key-Wallace: Aye. All those opposed? Any abstentions? Seeing none. Chair votes yes. Motion passes. Thank you. Thank you.

Joe Doiron: Thank you, Mr. Chairman. The last item we have on Page 88, 3(g), SWIB dates for 2027. We do this for multiple reasons. One, for disclosure of meetings we put on our website, the BEA website, so the note we have satisfied the public notice requirements. Also, two, we have to enter into a contract with the Audubon Center. They've been very gracious to host us, so we want to continue. We are adding an additional meeting, which will hopefully shave down some of the times at the other meetings because we won't have to drop a whole bunch of items. So, I think that will be helpful. These dates have been vetted with the Audubon Society here or the Audubon Center to make sure availability. So, you will see five dates there because every February, my beard turns ever so gray and white because I get nervous around when we get snow falling. And I'm not a big snow or winter guy, so I always am happy with less snow than more.

So, we did put a second date for inclement weather. So that is at a little bit of additional cost, but we want to make sure that if we have we've been lucky, and we want to continue that luck streak, but we'd have an inclement weather date if there is a snowstorm. So, we've never done this before, but we're trying to keep my blood pressure down. And so, any questions on that?

James Key-Wallace: I think this should be a date. This is the chair, for when the weather is too good and we don't want to miss.

Joe Doiron: I agree, Mr. Chairman.

Kris Dudley: Is that a motion?

James Key-Wallace: Yeah. Let's start with a motion then a second and then we'll have a conversation actually. I apologize for speaking out of turn. Kris, thank you for the motion. And we have a second. Commissioner Lavers. Is there any discussion on the proposed SWIB calendar for 2027? Wonderful. Okay. All those in favor in adopting the calendar as proposed.

Attendees: Aye.

James Key-Wallace: Aye. All right. Any opposed? Extensions? Seeing none. Chairperson. Yes. Okay. 2027 in the box. Super excited. I believe that is it. Unless there are other are there general items, Joe, that you would like this the board to address?

Joe Doiron: Mr. Chairman, I think they've heard enough from us today. So, we're happy to if anything that they want to hear, that they want to bring up, but we're, we're good.

James Key-Wallace: Anything for the good of the order from members of the board? All good? I'll take a motion to adjourn. Okay. Could you…

Joe Doiron: Oh, wait. Sorry. No. Sorry. Mr. Chairman. Apologize.

James Key-Wallace: Again, for the record, this is James Key-Wallace. This concludes the duly notice meeting for the state workforce innovation board. This meeting has been recorded and was conducted in a manner client with RSA 91(a). Please end the recording, and I would note that it is a record breaking 02:55PM. And with that, I would entertain a motion to adjourn. Cindy gets it.

Ryan Clouthier: Second.

James Key-Wallace: Ryan. Second. All those in favor?

Attendees: Aye.

James Key-Wallace: Aye. Seeing none in oppose or abstention, the meeting is concluded. Thank you.

Unidentified Male Speaker: Thanks, James.

Unidentified Male Speaker: Joe, on the conference.

Joe: Yep. Go ahead.