

ATTACHMENT E
Broadband Build For Unserved Locations (Coronavirus Capital Project Funds)
RFP DBEA 2026-01
PROPOSAL EVALUATION CRITERIA

Proposals will be reviewed, evaluated and scored by an evaluation committee. Evaluation of proposals will be based on the following criteria for each component. Each criterion will be scored according to the degree of responsiveness present in the proposal being evaluated.

PRIMARY CRITERIA	MAXIMUM AVAILABLE POINTS	SCORE	EXPLANATION
1. Organizational Structure	10		BEA will award applicants 10 points if they are a cooperative, non-profit, or government-affiliated organization authorized to perform business in New Hampshire. Applicants that do not fall into these categories but are still authorized to perform business in New Hampshire will be awarded 5 points.
2. Experience and qualifications of key staff and subcontractors	20		BEA may award up to 20 points based on the following; <ul style="list-style-type: none"> • an assessment of the history of the company, • experience as it relates to the requirements within this RFP, • evidence of past performance, • quality and relevance of past work, • references, and related items, • qualifications and experience of your managerial team, staff, subcontractors, and related items. • demonstration of the organization's financial capability,
3. Approach to scope of work methodology	20		BEA may award up to 20 points based on the following; <ul style="list-style-type: none"> • Approach to serving unserved locations. Applicants are not required to include all PSAs in their proposal. • Applicants should specify the total number of locations they plan to serve in their response. The proposal with the highest number of eligible locations will be awarded 10 points, with points decreasing as the number of locations to be served decreases. If multiple project proposals include the same locations, the State will apply the deconflicting process for project proposal scoring. • An assessment of the strategy, tactics and budget that will address the items of the Scope of Work in RFP Section 2.

4. Offered speeds	20		BEA will consider projects that reliably meet or exceed symmetrical download and upload speeds of 100 Mbps upon completion and projects with 100/20 Mbps that are scalable to 100 Mbps symmetrical. Projects with 100/100 Mbps symmetrical upon completion will receive more points than projects with 100/20 Mbps scalable to 100/100 Mbps.
5. Budget approach and cost effectiveness	10		<p>BEA may award up to 10 points based on how effectively the proposed budget supports the delivery of high-quality services in relation to the overall project scope and value. BEA will assess the reasonableness, structure, and strategic alignment of the budget and fee approach. To be awarded the maximum points, the budget should:</p> <ul style="list-style-type: none"> • Be clearly aligned with project goals and scope. • Demonstrate exceptional value for money with a strong return on investment. • Have a transparent, well-justified fee structure that is strategically designed to maximize impact. • Include cost-saving measures without compromising quality. • Provide detailed breakdowns and justifications for all cost elements. • Show an understanding of cost drivers and risk mitigation strategies.
6. Cost per passing	20		Applicants should include the average CPF funded cost per passing of the unserved locations. The proposal with the lowest average CPF funded cost per passing among those received will be awarded 20 points, with points decreasing as the average CPF funded cost per passing increases.
Total Maximum Points	100		