National Flood Insurance Program NFIP Basics and Risk Rating 2.0

For Professionals in the Greater Boston Area & New Hampshire | March 2022



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AREA OF MINIMAL FLOOD HAZARD

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NFIP Overview

Background, concepts, terminology and flood facts

NFIP History and Roles

- Congress established the NFIP in 1968 with the passage of the National Flood Insurance Act. Reformed in 1973, 1994, 2004, 2012 and 2014
- A voluntary program that communities join to provide residents with access to NFIP flood insurance and other benefits.



NFIP Basic Terminology

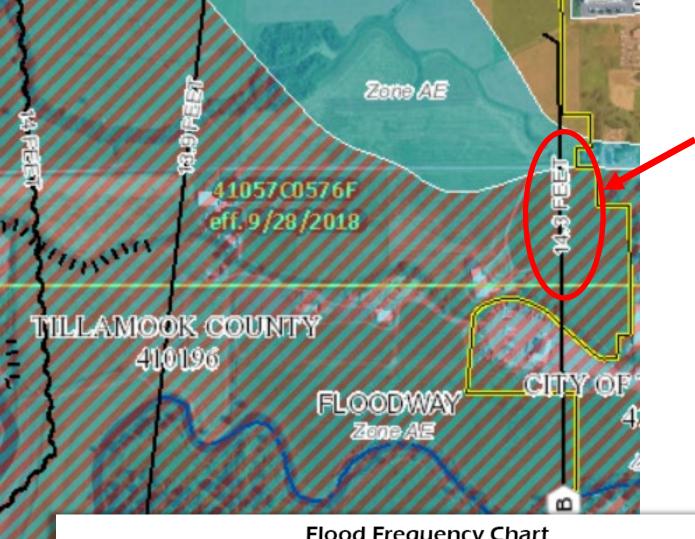


Flood

A general and temporary condition of partial or complete inundation of normally dry land areas from

- Overflow of inland or tidal waters
- Unusual and rapid accumulation or runoff of surface waters from any source
- Insurance: Two lots or two acres





Base Flood Elevation

• Height of the flood water in a 1%annual-chance flood event ("100 year" flood event).

 The expected elevation of the crest of the base flood "100-year flood."

| Flood Frequency Chart | | | |
|----------------------------|--------------------------------------|--|--|
| Flood frequency (years) | Chance of flooding in any given year | Percent chance of flooding during 30-year mortgage | |
| 10 | 10 out of 100 (10%) | 96% | |
| 50 | 2 out of 100 (2%) | 46% | |
| 100 | 1 out of 100 (1%) | 26% | |
| 500 | 0.2 out of 100 (0.2%) | 6% | |

Pre-FIRM & Post-FIRM Buildings



Substantial Damage

"Damage of any origin sustained by a structure whereby the cost of restoring the structure to its before-damaged condition would equal or exceed 50 percent of the market value of the structure before the damage occurred."

Definition from 44 CFR 59.1





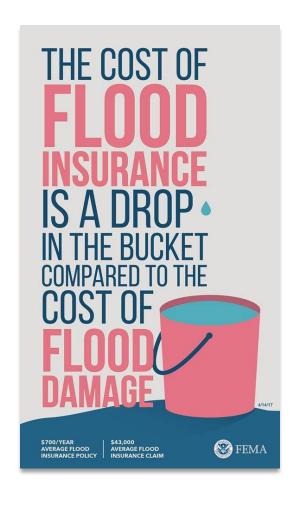


Substantial Improvement

"Any reconstruction, addition, or improvement of a structure where the cost equals or exceeds 50% of the market value of the structure before the improvement."

Definition from 44 CFR 59.1

Four Basic Facts of a Standard Flood Policy



- Single-peril policy
- Residential and Non-residential policies
 - Residential coverage limits: \$250,000 for structure, \$100,000 for contents.
 - Non-residential coverage limits: \$500,000 for structure, \$500,000 for contents.
- Renters can get contents only coverage.
 - Content coverage is not automatically included in the policy, except for a Preferred Risk Policy which is available only in moderate- to low-risk areas.
- Available in any zone

Flood Insurance vs. Disaster Assistance Which Option Leads to Faster Recovery?

Disaster Aid and Grants

- Average Harvey Individual Assistance aid check = \$6,000.
- Grants from the Hazard Mitigation Grant Program take many months and availability is limited.

Flood

Loans

- Small Business Administration limited to \$200,000 for Primary Homeowners.
- Traditional lending has loan to value limitations.
- Many owners do not qualify.

Flood Insurance from the National Flood Insurance Program

\$250,000 residential building coverage, \$100,000 contents \$500,000 commercial building coverage, \$500,000 contents Guaranteed availability in participating communities



Floodplain Management

Federal regulations, local ordinances and substantial improvement

Local Orders Outline Floodplain Regulations

Quid pro quo

"Flood insurance shall not be sold or renewed under the program within a community, unless the community has <u>adopted adequate floodplain</u> management regulations consistent with Federal criteria."

- Legally enforceable
- Uniformly applied
- Take precedence over any less restrictive, conflicting local regulations



<u>Tips for Real Estate Professionals:</u>

Ordinances vary in each jurisdiction.

All require mitigation measures like elevating new or improved structures, utilities and machinery in the SFHA to or above the base flood elevation (BFE).



Local Governments Regulate Flood Hazard Areas (Floodplains) in MA

The state of Massachusetts delegates floodplain management authority to local communities.

- Communities can apply to join the voluntary NFIP program.
- To participate in the program communities must:
 - Adopt and maintain local floodplain management regulations.
 - Fully enforce those regulations
 - Issue/deny floodplain development permits.
 - Inspect development to ensure compliance.
 - Maintain records.
 - Assess substantial improvement/damage.
 - Answer questions related to flooding from residents and other parties.
 - Conduct floodplain management outreach and respond to flood disaster events.

Substantial Damage/Substantial Improvement

Structures that have been substantially damaged or are making substantial improvements are required to be brought into compliance with local ordinance.

- Potentially older structures, and
- Structures that do not meet current requirements





A home elevated after flood damage from Hurricane Sandy. FEMA photo by Kenneth Wilsey



FEMA Flood Insurance Rate Maps (FIRMs)

Flood risk, zones, where to find products and letters of map change

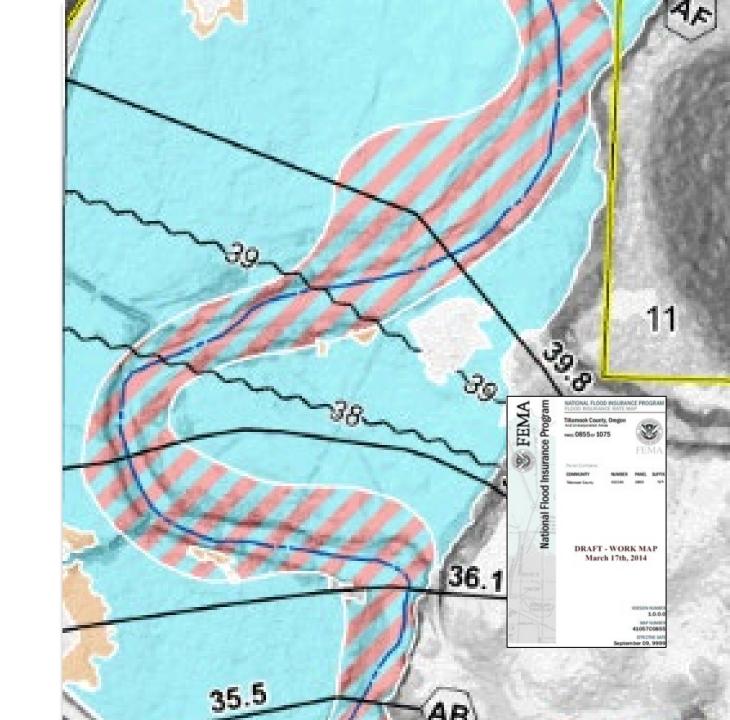
What you hear from property owners: "We've never seen a flood here" YET!

- FEMA maps the 1%-annual-chance flood event.
- During a 30-year mortgage, a house has a <u>26%</u> chance of experiencing a 1%-annual-chance flood.
- Or "if you live in a floodplain, then you have a 1 in 4 chance of being flooded during the course of your mortgage."
- Mapping based on professional engineering analysis (hydrology and hydraulics).
- Maps are updated periodically and can change based on new information and new development.

FEMA Flood Insurance Rate Maps (FIRMs)

- Depicts flood hazard zones.
- Shows estimated height of flood waters in flood hazard zones.
- Digital FIRM can be used in GIS/interactive maps.





Defining Flood Zones: Moderate-to-Low Risk Areas

- Not considered SFHA.
- Mandatory purchase does not apply.
- Account for 40% of NFIP claims over the last five years.

Zone X Shaded

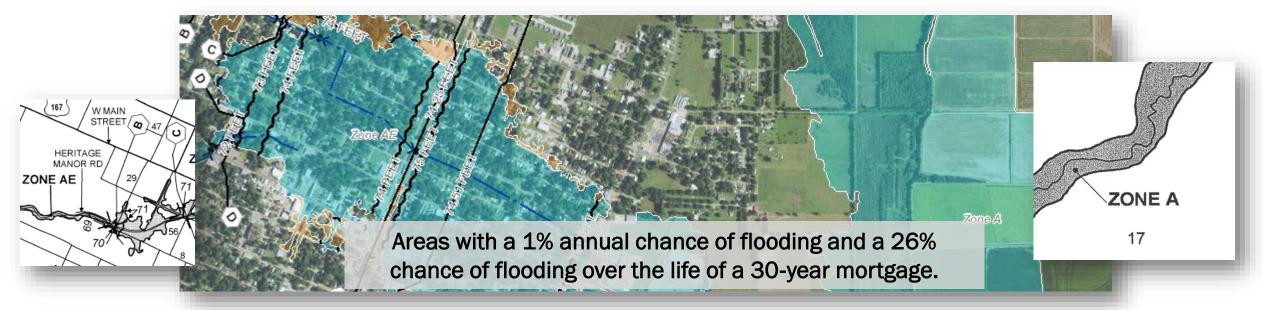
Area of moderate flood hazard. Has 0.2%-annual-chance of flooding. Often directly adjacent to the SFHA. 6% chance of flooding over a 30-year mortgage. Flood insurance is recommended here.

Zone X

Areas of minimal flood hazard, not an area of "no flood hazard." Flood insurance is recommended here.



Defining Flood Zones: SFHA A Zones — High Risk Areas



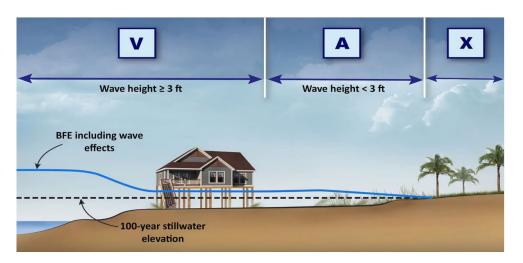
Zone AE

The base floodplain. Base Flood Elevations are provided. Zone AE is now used on new format FIRMs instead of A1-A30 zones. Mandatory purchase applies.

Zone A

The base floodplain. Because detailed analyses are not performed for such areas, no depths or Base Flood Elevations are shown within these zones. Mandatory purchase applies.

Defining Flood Zones: SFHA Coastal V Zones — High Risk Areas



Zone V

Coastal areas with a 1% or greater chance of flooding and an additional hazard associated with storm waves. These areas have a 26% chance of flooding over the life of a 30-year mortgage. No Base Flood Elevations are shown within these zones. Mandatory purchase applies.

Zone VE

Coastal areas with a 1% or greater chance of flooding and an additional hazard associated with storm waves. These areas have a 26% chance of flooding over the life of a 30-year mortgage. Base Flood Elevations derived from detailed analyses are shown at selected intervals within these zones. Mandatory purchase applies.



Flood Zone, Map Change and Insurance Resources

FEMA Mapping and Insurance eXchange

Map Specialists at the <u>FEMA Mapping and Insurance eXchange</u> (FMIX) support the public and other FEMA stakeholders with inquiries pertaining to a wide variety of flood hazard mapping and floodplain management topics including how to find and read flood maps, preliminary flood hazard data, LOMCs, Elevation Certificates, and the National Flood Hazard Layer.



1-877-FEMA MAP (1-877-336-2627)

Find Flood Zone Using the FEMA Map Service Center (MSC)











MSC Home

MSC Search by Address

MSC Search All Products

MSC Products and Tools

Hazus

LOMC Batch Files

Product Availability

MSC Frequently Asked Questions (FAQs)

MSC Fmail Subscriptions

FEMA Flood Map Service Center: Welcome!

Looking for a Flood Map? 0

Enter an address, a place, or longitude/latitude coordinates:

Enter an address, a place, or longitude/li



Looking for more than just a current flood map?



Visit <u>Search All Products</u> to access the full range of flood risk products for your community.

About Flood Map Service Center

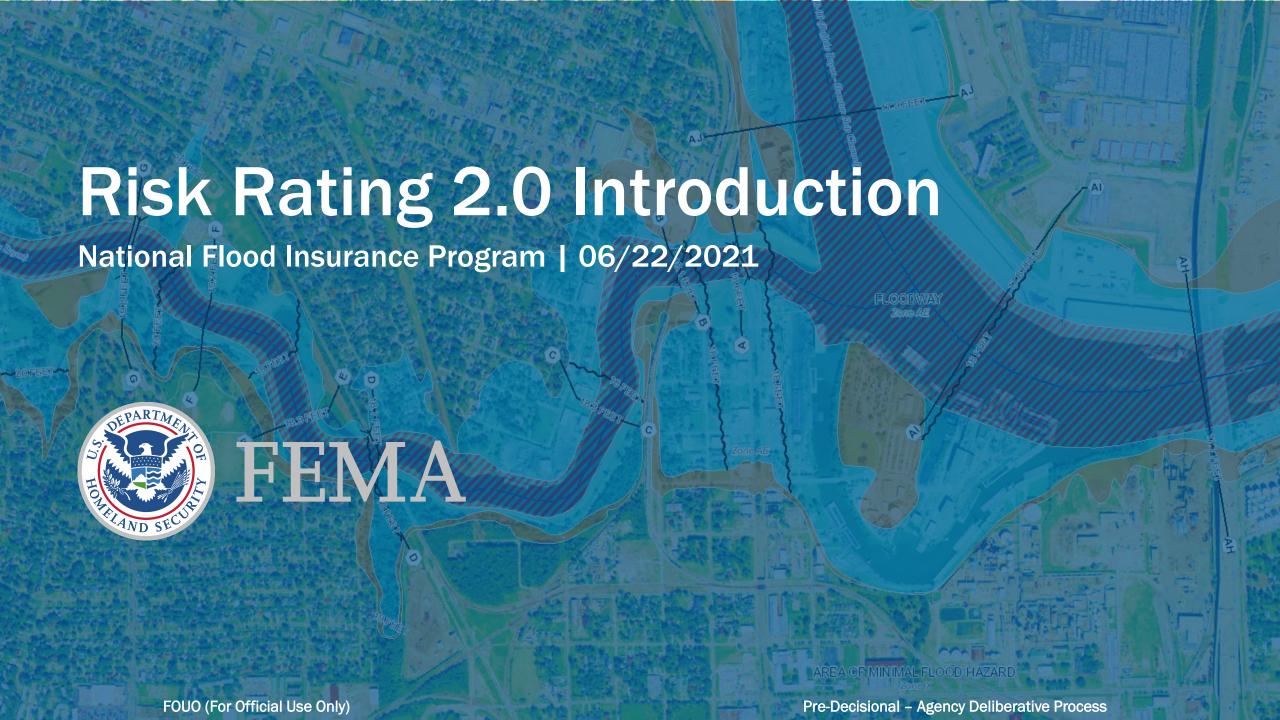
Mandatory Purchase of Flood Insurance

Frequently Asked Questions - Disputes

- What are the bank's responsibilities if the borrower disputes the property is in a special flood hazard area?
 - There is no flexibility in the flood insurance requirements. If the determination shows the improvements are in a special flood hazard area, flood insurance is required.
 - The borrower can pursue a Letter of Map Amendment (LOMA) from FEMA. Until a LOMA is obtained, insurance is required.

- Mandatory purchase rules and regs are published by FDIC.
- FDIC Law, Regulations,
 Related Acts Rules and
 Regulations
- FEMA is not responsible for the enforcement of mandatory purchase.

FEDERAL DEPOSIT INSURANCE CORPORATION



Why Risk Rating 2.0



RESPONSIBILITY: FEMA has the statutory mandate to set actuarially sound rates and clearly communicate risk.



EQUITY: Individuals will no longer pay more than their share in flood insurance premiums based on the value of their homes. Roughly 2/3 of policyholders with older pre-FIRM homes will see a premium decrease.



SUSTAINABILITY: Risk Rating 2.0 sets the NFIP on a path to become more financially resilient.

Under the New Pricing Methodology, a Building Can be Subject to Multiple Perils

Legacy Pricing Methodology Perils

Takes into consideration predominantly two perils:

Riverine or Coastal



Risk Rating 2.0 premiums will more accurately reflect a property's unique flood risk by considering a broader range of variables.

Current Rating Methodology

FEMA-sourced data

Rating Variables

- Flood Insurance Rate Map Zone
- Base Flood Elevation
- Foundation Type
- Structural Elevation (Special Flood Hazard Area Only)

1%-Annual Chance of Flooding (Frequency)

Fees and Surcharges

Risk Rating 2.0 Methodology*

FEMA-sourced data

Additional data sources: Federal governmentsourced data, commercially available third-party

Cost to Rebuild

Rating Variables

- Distance to Coast/Ocean/River
- Stream Order
- Flood type Fluvial/Pluvial
- Ground Elevation
- First Floor Height
- Construction Type/Foundation Type

Broader Range of Flood Frequencies

Fees and Surcharges

*Additional variables are not shown here

What is Changing? (1/3)

FEMA is reducing complexity in the Program by:





Simplifying the Quote Process through the Risk Rating Engine



Expanding Mitigation Discounts



Eliminating the Elevation Certificate Requirement for Rating



Expanding Community IX.

System (CRS) Discounts **Expanding Community Rating**

> No longer differentiated based on inside/outside of **SFHA**

What is Changing? (2/3)

FEMA is assessing and reflecting more information:





Leveraging More Information on Flood Hazards and Levees



The Preferred Risk Policy (PRP) and Grandfathering



Reflecting Prior NFIP Claims for all Properties in the Book-of-Business



The Mortgage Portfolio Protection Program (MPPP)

Rarely used (~100 policies)



Factoring in Replacement Cost Value (RCV) to Calculate a Premium



Submit for Rates (SFR)

What is Changing? (3/3)

FEMA is communicating full-risk premiums:

The New Pricing Methodology communicates every policy's full-risk premium.

| Contents Premium Increased Cost of Compliance (ICC) Premium Mitigation Discount Community Rating System (CRS) Discount (\$3 Full-Risk Premium Statutory Discounts Annual Increase Cap (\$2 | |
|---|-----------------------------|
| Increased Cost of Compliance (ICC) Premium Mitigation Discount Community Rating System (CRS) Discount (\$3 Full-Risk Premium Statutory Discounts Annual Increase Cap (\$2 | \$10 100) 300) 200 |
| Mitigation Discount (\$1 Community Rating System (CRS) Discount (\$3 Full-Risk Premium \$1,2 Statutory Discounts Annual Increase Cap (\$2 | 100) 300) 200 |
| Community Rating System (CRS) Discount (\$3) Full-Risk Premium \$1,2 Statutory Discounts Annual Increase Cap (\$2) | 300) 200 |
| Full-Risk Premium \$1,2 Statutory Discounts Annual Increase Cap (\$2 | 20Ó |
| Statutory Discounts Annual Increase Cap (\$2 | |
| Annual Increase Cap (\$2 | 200) |
| | אטטע |
| Pre-FIRM Discount (\$2) | 100) |
| (42 | 200) |
| Newly Mapped Discount | \$0 |
| Other Statutory Discounts | \$0 |
| Adjusted Premium \$8 | 800 |
| Reserve Fund Assessment \$1 | 120 |
| Premium [HFIAA] Surcharge | \$25 |
| Federal Policy Fee | \$50 |
| Probation Surcharge | \$0 |
| Total Annual Payment \$9 | 995 |

What is Not Changing

- Statutory rate caps on annual premium increases.
- Availability of premium discounts (i.e., Newly-Mapped/CRS etc.).
- Transfers of policy discounts to new homeowners.
- Use of FIRMs for mandatory purchase and Floodplain Management.
- Availability of premium discounts for CRS participation.

Risk Rating 2.0 rates for EXISTING flood insurance policies nationwide are scheduled to go into effect April 1, 2022.



Risk Rating 2.0 rates for NEW flood insurance policies nationwide went into effect October 1,

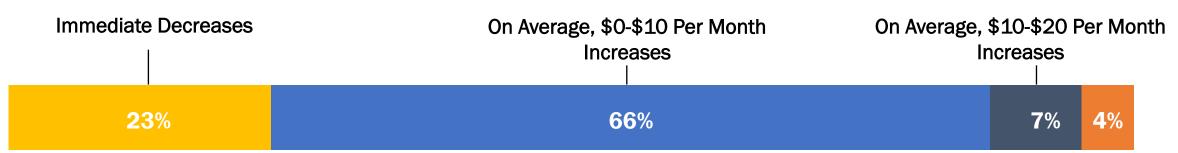
New single-family home policies New Multi-unit home policies October 1, 2021 **New Commercial property policies**

Can I Get an Average Policy Cost to Quote?

- Each structure is different.
- Contact a licensed property insurance agent or broker to get a quote.
- Get quotes from two or three different agencies and ask for quotes at different levels of coverage.
- An elevation certificate will help the agent accurately quote a premium for Post-FIRM structures



Risk Rating 2.0 – National Rate Analysis



- 23% of current policyholders will see immediate premium decreases.
- An additional 66% of current policyholders will see, on average, \$0 \$10 per month increases.
- 7% of current policyholders under Risk Rating 2.0 will see, on average, \$10 \$20 per month increases.
- And 4% of current policyholders under Risk Rating 2.0 will see, on average, a **\$20 or more per month** increase.

Under the current methodology, premium increases average 11.3% per year or \$8 per month.

What can policyholders with high flood insurance costs today expect under the new pricing methodology?

| Methodology | Single-Family Home Maximum Policy Cost* |
|----------------------------|--|
| Legacy Pricing Methodology | \$45,925 |
| New Pricing Methodology | \$12,125 |

Policyholders paying the most under the Legacy Pricing Methodology will see dramatic decreases when they transition to the New Pricing Methodology.

You Are a Key Player

You help communicate and educate the public on flood risk. You are often the first to interact with the public.

Please help us spread the word that flooding can happen anywhere and homeowners, renters and businessowners should cover themselves with flood insurance no matter their flood zone.



Thank you! Any questions?

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