



**STATE OF NEW HAMPSHIRE
DEPARTMENT OF BUSINESS AND ECONOMIC AFFAIRS
Outdoor Recreation Strategic Analysis & Implementation Services
RFP DBEA 2024-08**

Clarifying Questions and Answers

Q1. Can you elaborate on the expected deliverables for this project? (for example; do you want the contractor to inventory statewide outdoor recreation assets? Analyze statewide outdoor recreation related workforce? develop marketing collateral? Develop a multi-year strategic plan?)

A1. No, an asset inventory is not part of the RFP's Scope of Work. ORID and the Selected Vendor will determine which elements such as workforce development, marketing initiatives and a multi-year strategic plan will be a priority during the onboarding process.

Q2. Is outdoor recreation built into the BEA's current economic development plan? If so, has the ORID made progress toward identified strategies and/or actions in that plan?

A2. Yes, outdoor recreation is part of the State's Economic Recovery and Expansion Strategy. ORID and the Selected Vendor will assess and identify opportunities to advance these and other strategies.

Q3. Can you elaborate on "support of grant management activities"? Is this referring to management of grants that the ORID receives, or that ORID awards to statewide partners?

A3. This term refers to administrative and technical support (the degree of which will be defined upon award) for both incoming and outgoing grant funding.

Q4. Has a point of contact been identified for bi-weekly meetings? Who is this contact?

A4. The director of ORID will be the point of contact.

Q5. Is it acceptable to hold bi-weekly meetings virtually?

A5. Yes, virtually can be an option but in-person meetings might also be required.

Q6. How much on-site time do you expect of the consultant?

A6. No specific time can be identified, but it will be expected based on workload and cost.

Q7. The RFP requests "institutionalized collaboration" with outdoor recreation stakeholders. Do you wish to see a formal partnership structure as a result of this initiative?

A7. ORID does not envision formal structures but they could be considered. ORID would work with the Selected Vendor to determine the best way to strengthen and grow collaboration.

Q8. How will the Division of Travel & Tourism be involved in this initiative? Do you expect close collaboration with other state departments, e.g., the office of workforce opportunity?

A8. To successfully achieve the RFP Scope of Work, the Selected Vendor should expect to work with all BEA divisions and offices, as well as other state agencies and industry partners.

Q9. What role will the Granite Outdoor Alliance play in this initiative?

A9. There is no formal role at this time, but as an existing partner, collaboration would be expected.